THE BACKROADS OF
"LA COTE D’OR"
Downtstairs at the “Abbey”
COTE DE NUITS
COTE DE BEAUNE
BURGUNDY’S
“BLUE COLLAR WINES”
HIGH ON VALUE--

--LOW ON GLAMOR
Bottle Price Comparisons—village classification

- Marsannay $20
- Fixin $30
- Pernand-Vergelesses $34
- Savigny-Les-Beaune $37
- Gevrey-Chambertin $57
- Chambolle-Musigny $66
- Vosne-Romanee $60
- Volnay $60
WHY NO GLAMOR??
ONE REASON---
MORE REASONS--

**PRONUNCIATION**

It’s a bear.
CAN YOU QUICKLY SAY THESE WINES 5 TIMES?
MORE REASONS---

- LESS CELEBRITY
- FEWER “STAR” PRODUCERS
- LESS GLAMOR
- LESS DISTRIBUTION
Marsannay **POINTS OF DISTINCTION**

- Burgundy’s finest rose’ wine.

- Only Burgundy village appellation which includes red, white, and rose’ wines.

- Northernmost village appellation in the Cote d’Or.
MARSANNAY FAST FACTS

- Village AOC established 1987 for red, white and rose’ wines.

- Includes Chenôve, Marsannay-La-Cote, and Couchey.

- No premier cru vineyards yet.
EARLY HISTORY

- Wine production since AD 658.
- Early vineyards owned by Duke of Burgundy and monks at St-Benigne.
- In 1648, Chenôve wine sold at higher prices than those of Gevrey-Chambertin.
20th Century Developments

- In 1919, Joseph Clair “invents” Marsannay Rosé.

- 1987, Marsannay receives village AOC

- Investment by other Côte d’Or producers elevates image of wines.
Marsannay-la-Côte
WINE PRODUCTION
(PITIOT 2012)

- Red and Rosé: 475 acres;
  88,889 cases (13% is Rosé)

- White: 85.9 acres;
  18,889 cases

(Note: Marsannay white wine represents 52% of Côte de Nuits white wine production)

- Total: 560.9 acres
  107,778 cases
MARSANNAY WINE STYLES

- **Reds:** stylish, fruit-forward, supple, early charm.

- **Rosé:** poised, racy, lively red fruit, refreshingly crisp.

- **White:** peachy-apple fruit, crisp and lean, lighter than Fixin whites.
Let’s Taste the Wines
2015 Domaine Collotte Marsannay Rose
2014 LOUIS LATOUR
MARSANNAY

GRAND VIN DE BOURGOGNE

Marsannay
APPELLATION MARSANNAY CONTRôLÉE

Louis Latour
MIS EN BOUTEILLE A BEAUNE PAR LOUIS LATOUR NÉGOCIANT-ÉLEVEUR
A BEAUNE - CÔTE-D’OR - FRANCE
PRODUIT DE FRANCE

75 cl  Alc. 13% vol.
LOUIS-FABRICE LATOUR, 7TH GENERATION
Fixin Vineyards
Fixin Points of Distinction

- Little brother to Gevrey-Chambertin.
- Location of a Napoleon vineyard, museum, and sculpture.
- Three of 6 premiers crus are “monopoles”
FIXIN FAST FACTS

- An early Roman settlement.
- Important viticulture since the Middle Ages.
- Same geologic strata package as Chambertin.
- Six Premiers Crus
Top Premiers Crus

- Clos de la Perrière (6.7 Ha), monopole of Philippe Joliet.

- Clos du Chapitre (4.79 Ha), monopole of Guy Dufouleur.

- Clos Napoléon (1.83 Ha), monopole of Domaine Gelin.
A NAPOLEON CONNECTION

- Claude Noisot
- Clos Napoléon Vineyard (1.83 Ha)
- Parc Noisot, Museum, and Sculpture.
FIXIN’S NAPOLEON TRIBUTE
FIXIN AOC PRODUCTION
(PITIOT 2012)

- Reds: 296.7 ac; 41,044 cases
- Whites: 12.3 ac; 1,856 cases
FIXIN RED WINE STYLE

-- a bit “sauvage”, showing an austere richness and power. Wines from the northern part of the slope are lighter and softer.

-- overall, more structured and robust than Marsannay.
DOMAINE LOUIS JADOT WINEMAKER, Frederic Barnier

2013 Louis Jadot Fixin
PIERRE HENRY GAGEY,
MANAGING DIRECTOR
MAISON LOUIS JADOT
Village of Pernand-Vergelesses in foreground with vineyards viewed from the west
PERNAND-VERGELESSES AND THE HILL OF CORTON FROM THE SOUTHEAST
Pernand’s **POINTS OF DISTINCTION**

- Includes significant grand cru vineyards on the mountain of Corton (one third of Corton–Charlemagne).

- 47% of red vine acreage is premier cru.

- Wines are undervalued because of difficult spelling and pronunciation of name and less desirable vineyard exposures.
Has one third of Corton-Charlemagne. Includes the vineyard parcel previously owned by Emperor Charlemagne.

8 Premiers Crus

Can include pinot blanc, pinot beurot, and aligote with chardonnay in white wines.
Pernand-Vergelesses

Legend
- Corton-Charlemagne (white wines)
- Corton (red wines)
- Pernand-Vergelesses Premier Cru
- Pernand-Vergelesses

1er Cru “Clos de la Croix de Pierre”
PERNAND PRODUCTION

- Red Wines: 288.7 ac. (incl 108.5 ac premiers crus).
  33,033 cs. (incl 17,233 cs premiers crus).

- White Wines: 217.7 ac. (incl 43.5 ac premiers crus).
  27,800 cs. (incl 9,033 cs premiers crus).

- Wine Production is 57% red, 43% white. In the past 20 years, white has gone from 25% to 43%.
Pernand Wine Style

“like an old Maine Farmer”

- Reds are characterful, a bit austere, a mingling of earth and soft berries.

- Whites are crisp, apple-like, with a slight herbal note.

- One of the Cote d’Or’s best values.
FLIGHT #2

- 2012 Domaine Louis Jadot Pernand-Vergelesses Blanc “Les Combottes”
FLIGHT #2

- 2012 Domaine Louis Jadot Pernand-Vergelesses En Caradeux
Savigny-Les-Beaune

POINTS OF DISTINCTION

- Second largest red wine producing village in the Cote de Beaune, after Beaune.

- Two different major slopes, one facing South/SE, the other facing East/NE.

- Home of Burgundy’s inventor of straddle tractor, de-stemmer, and row-vine planting.
Savigny Fast Facts

- Sits at the “headwaters” of the Rhoin Valley
- Multiple sub-soils
- A variety of exposures
- Ranks #2 among Cote de Beaune villages in red wine production.
Jet museum in Savigny
Red Grapes: 816.6 ac, incl 319 ac (1er Cru)
White Grapes: 111.3 ac, incl 32 ac (1er Cru)

Red Wines: 128,489 cs, incl 50,911 cs (1er Cru)
White Wines: 20,378 cs, incl 5,000 cs (1er Cru)

Note: Reds qualify for Cote de Beaune and Cote de Beaune-Villages appellations. The Village has 22 premiers crus.
THE TWO FACES OF SAVIGNY-LES-BEAUNE

Mont Battois
Bois Noel
THE TWO FACES OF SAVIGNY

- Bois Noel (Pernand–side), facing SE & South.
- Mont Battois (Beaune–side), facing NE & East.

Wine Styles:
-- Pernand–side more medium weight, elegant.
-- Beaune–side more structured and earthy.
-- Both age well for 10 years, gaining complexity.
Soil is sandier, with less stones, and limestone deposits on lower slopes.

Top Premiers Crus:
--Marconnets, 20.6 ac, rich and concentrated.

--Les Jarrons, 34.1 ac, dense fruit and structure, includes “La Dominode”.
Pernand-Side (Bois Noel)

- Geology is similar to Corton, with a gritty, sandy marl & ferruginous oolite on top slopes, reddish-brown limestone on lower slopes.

- Top Premiers Crus:
  -- Aux Serpentieres, 30.5 ac, a wine of finesse.
  -- Vergelesses, 46.6 ac, intense and refined.
  -- Les Lavieres, 43.6 ac, appealingly delicate.
FLIGHT #3

- 2012 Domaine Louis Jadot
  Savigny-Les-Beaune “La Dominode”
FLIGHT #3

- 2014 Domaine A. Morot Savigny-Les-Beaune “La Bataillere aux Vergelesses” (monopole)
Let’s Sum It Up----

- Why Pay for Glamor?