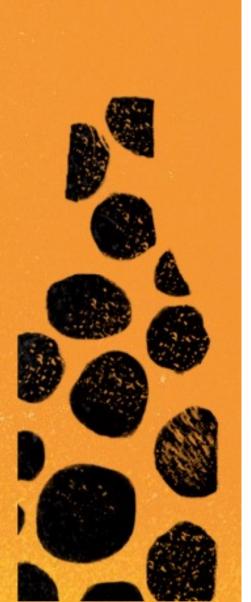
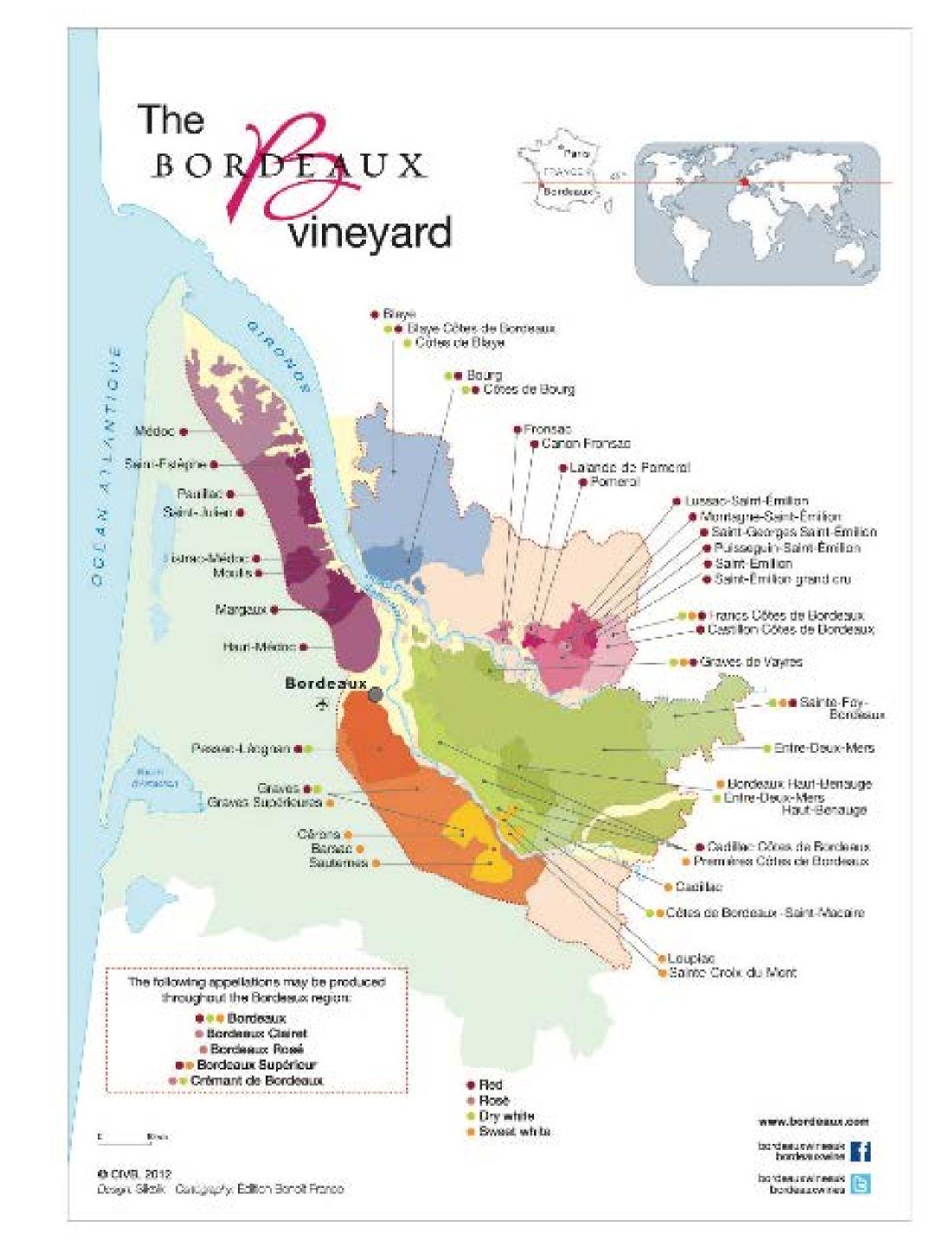
Bordeaux Classifications "Navigating and Understanding the Movable ones"

Mary Gorman-McAdams, MW Linda Lawry, CWE, DWS









- 65 Appellations
- 277,000 acres
- 6300 Winegrowers
- 300 Negociants
- 34 Co-operatives
- 5.3 million hl (707 million bottles) / yr (10 yr avg)



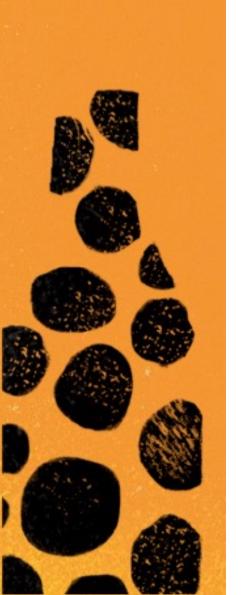
BORDEAUX – FIVE MAIN CLASSIFICATIONS

- 1855 Classification Médoc & Sauternes
- Graves Classification (1953 updated 1955)
- Saint Emilion Classification (1955)
- Crus Bourgeois de Médoc
- Crus Artisans du Médoc

No classification in Pomerol







NTIQU ▼ ● Médoc Saint-Estèphe Pauillac Saint-Julien Į, Listrac-Médoc Moulis Margaux Haut-Médoc Bordeaux

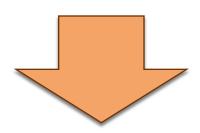
Crus Bourgeois du Médoc

- North of the city of Bordeaux
- Triangular peninsula stretching along the Gironde Estuary.
- Cover some 37,000 acres
- Stretches south to north over about 50 miles
- 8 Communes



CRU BOURGEOIS

- Quality Classification term for a group of red wines produced in the Médoc
- 'Bourgeoisie' concept dates back to the Middle Ages when Bordeaux was under English rule
- 'Bourgeoisie' = a sort of merchant class who were granted certain tax exemptions on wine sales in France and for export - afforded them opportunities to buy chateaux & vineyards
- Cru Bourgeois list (of sorts) existed way back around the time of the Medoc Classification
 248 specific wines were listed in 1858 in a book published by Mr. d'Armailhac
- Wines played an important role in the development of the Medoc's export market



Hard times - End of 19th and early 20th Century until WW1 and The Great Depression





CRU BOURGEOIS- NEXT PHASE

- 1932 First 'official' Crus Bourgeois classification by the Bordeaux brokers
 - Brokers developed a list of 444 properties with the designation Cru Bourgeois list was registered but never ratified / submitted for Ministerial approval

- 1962 A Union of Cru Bourgeois members/properties was created
 - Managed by a 4 member board of directors Jean Nony, Jean Miailhe, Philippe Gasqueton and Max Cuvelier.
 - Purpose = to defend the interests of the owners
- 1966 and 1978 original 1932 classification were revised but you had to be a member of the 'club' to be considered
- 1979 the European Community Labelling Regulations approved term "Cru Bourgeois" provided that the conditions for its use were specified by French law.





CRU BOURGEOIS- NEXT PHASE

- 2000 EU insists they need to 'tidy up their act' AND that
 - The classification be open to any AOC wine from any of the 8 Medoc communes
 - It be distinguished by three levels
 - Les Crus Bourgeois Exceptionnels, Les Crus Bourgeois Supérieurs et les Crus Bourgeois.
 - Classification was carried out by a jury of 18 wine professionals
 - "reconnus sur la Place de Bordeaux"!
 - Classification based on evaluation of 7 criteria (terroir, grape varieties, viti,-vini, quality consistency, reputation of the property, tasting the wine)
- 2003 This 'new' classification was announced



- 2003 Classification 490 châteaux applied for Cru Bourgeois status
 BUT the Alliance accepted only 247 = UPROAR
 - 9 Crus Bourgeois Exceptionels, 87 Crus Bourgeois Supérieurs and 151 Crus Bourgeois.
- 2007 the 2003 classification was annulled by French court and the French Fraud Office banned the use of the term 'Cru Bourgeois'
- Alliance responded saying Cru Bourgeois = symbol of wine quality and NOT a classification
- 2008 2009 : Agreement to develop a new 'fair' system La Sélection
 Officielle de ces Crus Bourgeois





CRU BOURGEOIS – 2010 TO 2015

- 2010 Cru Bourgeois re-introduced as the La Sélection Officielle de ces Crus Bourgeois (announcing the 2008 selection) – only one level of classification – Reconnaissance Cru Bourgeois.
- Under the new system many changes
 - It is the wine of a specific vintage that is 'certified' not 'classified' only the Grand Vin
 - Finished wines assessed on a yearly basis (2 two years after the harvest) and accessed by an external independent body VERITAS
 - Strict production rules including min aging 18 months
 - Having the 'reconnaissance one year is non guarantee for the next'
 - Official sticker on each bottle





THE FUTURE

- 2015 Members of the Alliance des Cru Bourgeois voted to create a two-tier system that will see its members' wines split into Cru Bourgeois and Cru Bourgeois Supérieur
- Back to a more 'real' classification system
- New system will be introduced in 2020 with the 2018 vintage





CRU BOURGEOIS - NUMBER OF WINES

- 2014 includes 278 wines
- 2013 includes 251 wins
- 2012 includes 267 wines
- 2011 includes 253 wines
- 2010 includes 260 wines
- 2009 includes 246 wines
- 2008 includes 243 wines





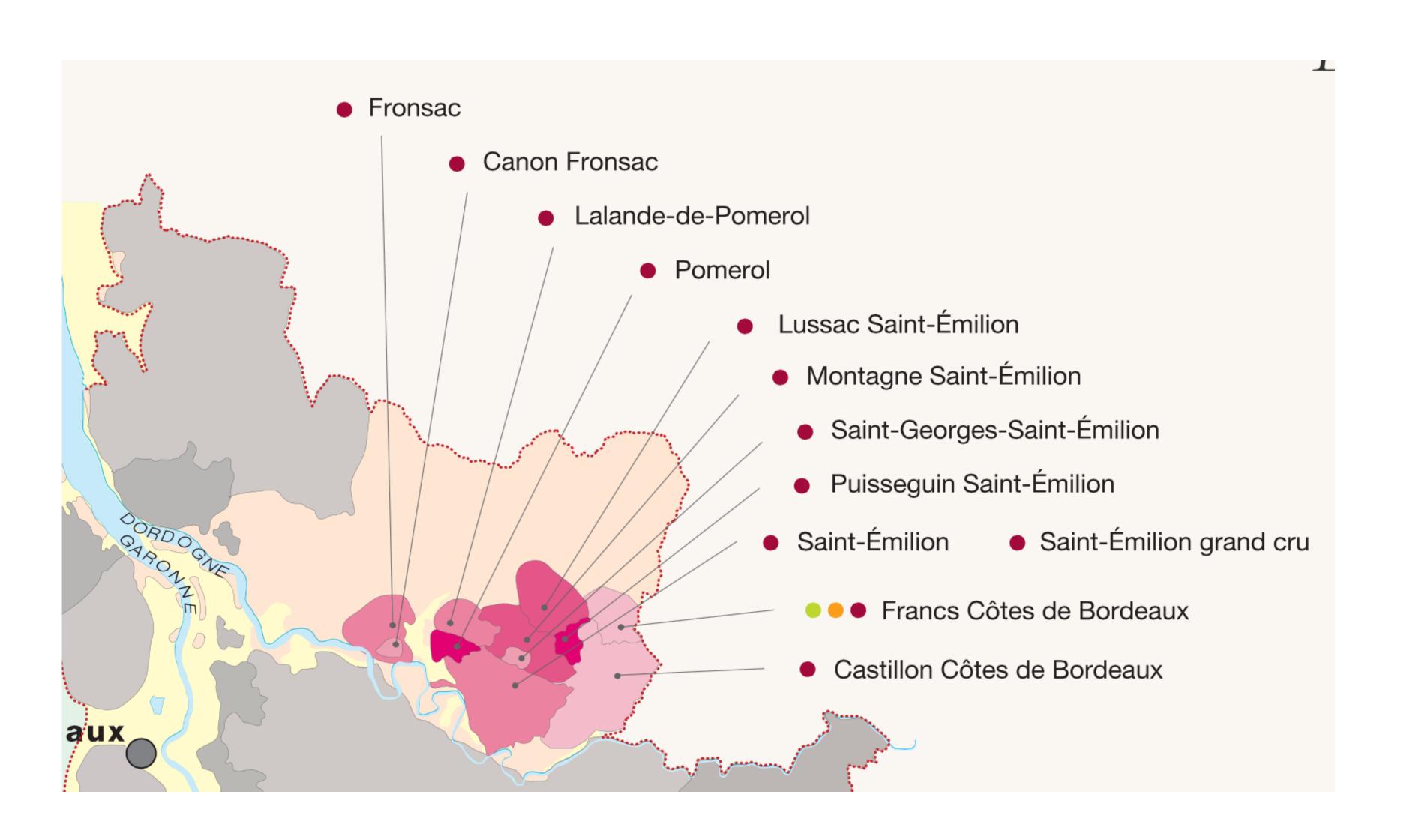
TASTING - PART A

- Château Greysac, 2012, Cru Bourgeois Médoc
- Château du Moulin Rouge, 2012, Cru Bourgeois Haut- Médoc
- Château La Tour de Mons, 2012, Cru Bourgeois Margaux
- Château Tour de Pez, 2012, Cru Bourgeois Saint-Estèphe





Saint Emilion Classification







SAINT EMILION - WHAT IS AND WHAT IS NOT A CLASSIFICATION

- Saint Emilion Grand Cru is NOT a classification it is an AOC/AOP appellation
- Saint Emilion Grand Crus Classé and Premier Grands Crus Classé are classifications within the Saint Emilion Grand Cru Appellation
- So to be eligible for classification, vineyards must adhere to and be within this higher appellation.





SAINT EMILION CLASSIFICATION

- Saint Emilion compared to the Medoc tardy in instigating a classification (lack of sufficient support back in 1855)
- Syndicat viticole started planning for one back in 1930)
- Principles for the classification established in 1954 -INAO taking responsibility for the classification
- 1955 First attempt published on June 16th, 1955
- Original list contained 12 Premier grands crus classés and 63 Grands crus classés and unlike the 1855 Classifications is renewable ever ten years (or so)
- 1958 1955 Classification amended Creating and A and B ranking upgrading châteaux Ausone and Cheval Blanc to premiers grands crus classes (A)





SAINT EMILION CLASSIFICATION - TIMELINE

- 1969 Full revision of the classification Premiers Grands Crus Classés stayed intact but number of Grands Crus Classés upped to 72.
- No new classification in 1979
- 1986 New revision one demotion from PGCC (Chateau Beau-Séjour Bécot) and GCC reduced back to 63
- 1996 Beau-Séjour Bécot reinstated as a PGCC and Angélus promoted to Premier Grands Crus Classé, making the PGCC 13. Also the # of GCCs reduced to 55.
- 2006 Pavie Macquin and Troplong Mondot promoted to PGCC. Now we have 15. Plus there were <u>11 demotions</u> at GCC level reducing the number to 44.







SAINT EMILION CLASSIFICATION – TIMELINE (2006 TO 2011)

- String of litigations & court rulings = 2006 Classification annulled.
- 2009 new ruling interim compromise
 - 1996 classification to be reinstated BUT keeping the 2006 promotions
 - So 15 PGCC and 57 GCC (55 from 1996 and 2 that were promoted in 2006)
 - Compromise classification –binding up to 2011 vinatge





SAINT EMILION CLASSIFICATION – TIMELINE 2012

- 2012 New system (thoroughly revised in 2011) that included
 - Ministry of Agriculture and INAO now oversee the Classification
 - Commission of non-Bordeaux wine professionals* to taste the wines**
 - Independent testing bodies VERITAS and Qualisud
- 96 candidates, and 82 were accepted
 - 18 as premiers grands crus classés and 64 as grands crus classés, the latter including
 16 newly promoted estates
 - Châteaux Angélus and Château Pavie elevated to PGCC A,
 - Elevations to PGCC B
 - Chateau Valandraud
 - Château Canon-la-Gaffelière
 - Château Larcis Ducasse and
 - La Mondotte





SCORING - RANKING SYSTEM - SAINT EMILION GRAND CRU CLASSE

- Ten vintages tasted
- 50% for wine tasting notes
- 20% for Estate's Reputation
- 20% for vineyards & terroir
- 10% for how the vineyard is managed
- Must score 14/20 to receive classification





SCORING - RANKING SYSTEM - SAINT EMILION PREMIER GRAND CRU CLASSE

- 15 vintages tasted
- 35% for wine tasting notes
- 35% for Estate's Reputation
- 20% for vineyards & terroir
- 5% for how the vineyard is managed
- Must score 16 / 20 to receive classification





SAINT EMILION CLASSIFICATION – WHAT MAKES IT DIFFERENT

- Unlike the 1855 Classification it has an official mechanism / a process for qualification and a set of criteria by which the wine and property is independently judged.
- The initiative must come from the Chateau/winegrower (and not the broker)
- Once classified Chateaux cannot augment size of holding for 10 years (or duration of classification)





SAINT EMILION - PREMIERS GRANDS CRUS CLASSEES

CLASSE A

- Château Ausone
- Château Cheval Blanc
- Château Angélus*
- Château Pavie*

CLASSE B

- Château Beauséjour (héritiers Duffau-Lagarrosse)
- Château Beau-Séjour-Bécot
- Château Bélair-Monange
- Château Canon

CLASSE B

- Château Canon la Gaffelière*
- Château Figeac
- Clos Fourtet
- Château la Gaffelière
- Château Larcis Ducasse*
- La Mondotte*
- Château Pavie Macquin
- Château Troplong Mondot
- Château Trottevieille
- Château Valandraud*



* Denotes properties promoted for 2012



TASTING B

- Château Barde-Haut ,2012, Saint-Emilion Grand Cru Classé (2012)
- Château Fleur Cardinale, 2012, Saint-Emilion Grand Cru Classé (2012, 2006)
- Château La Clotte, 2012, Saint-Emilion Grand Cru Classé (since the beginning)
- Château Faugères, 2012, Saint-Emilion Grand Cru Classé (2012)





THANK YOU! Questions



