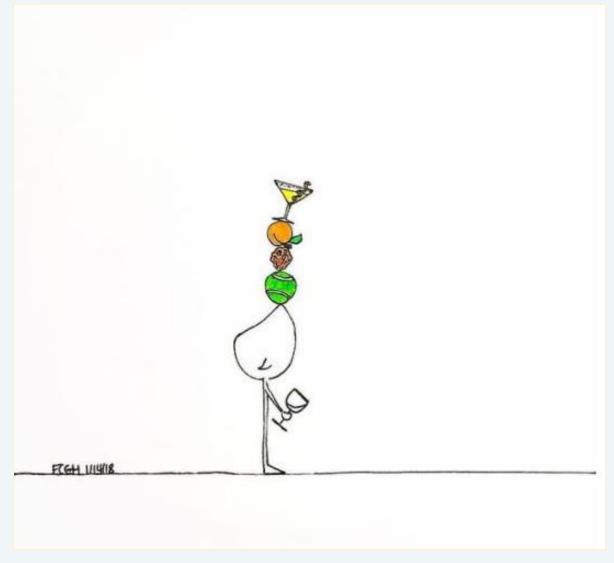
Cat Pee By Any Other Name Would Smell As Sweet

UNDERSTANDING MARLBOROUGH SAUVIGNON BLANC

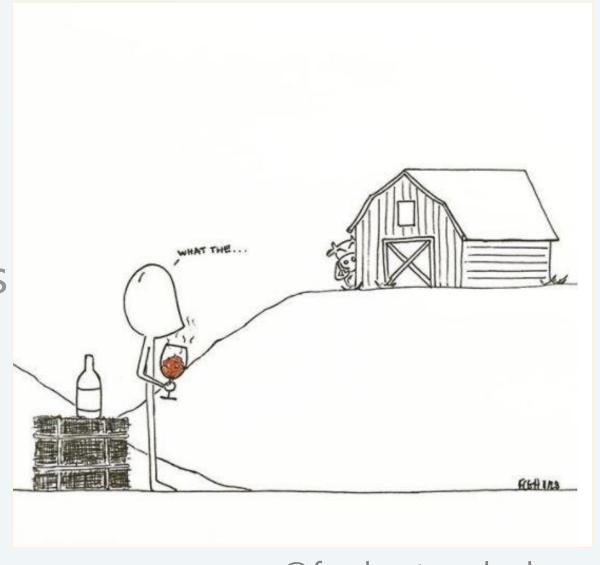
"Apricot, peach pit, lemon drop, and tennis ball on the nose."

- @christinehavens, Dr. Pauly-Bergweiler, Wehlener Sonnenuhr, Riesling Spätlese, 2014



@freshcutgardenhose

"The nose is pure barnyard. A cow just sh*t in my glass when I wasn't looking." - Ron R (via @delectable), Château Lynch-Bages, Paulliac Grand Cru Classé, 1988



@freshcutgardenhose

Our Agenda

Self-Reflection

New Zealand

Introduction

Marlborough and Its Subregions

Sauvignon Blanc Origins

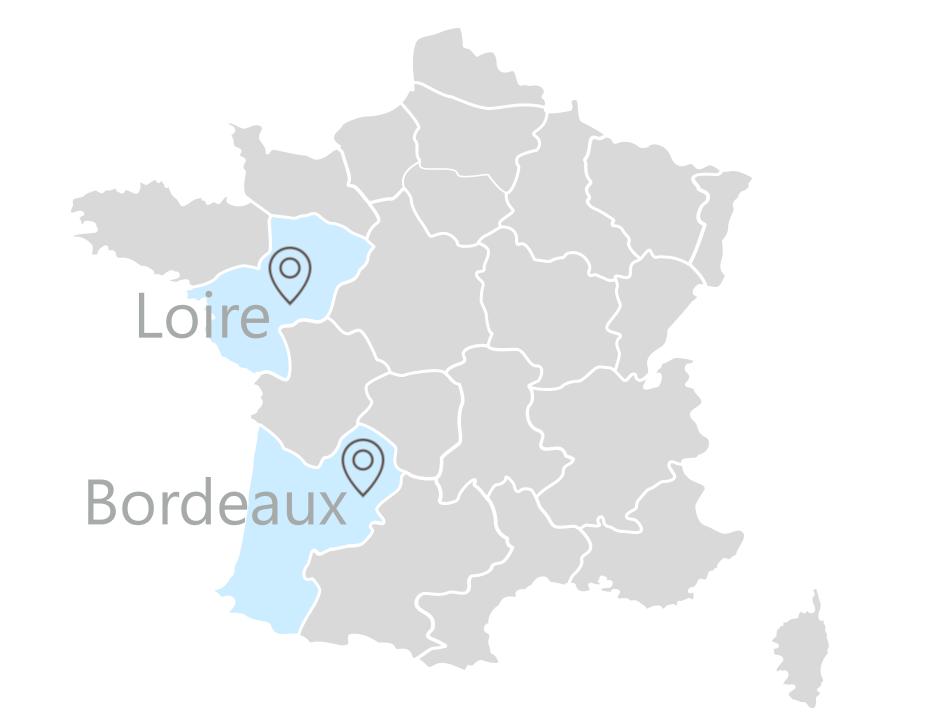
NZ Sauvignon Blanc Programme





SAUVIGNON BLANC



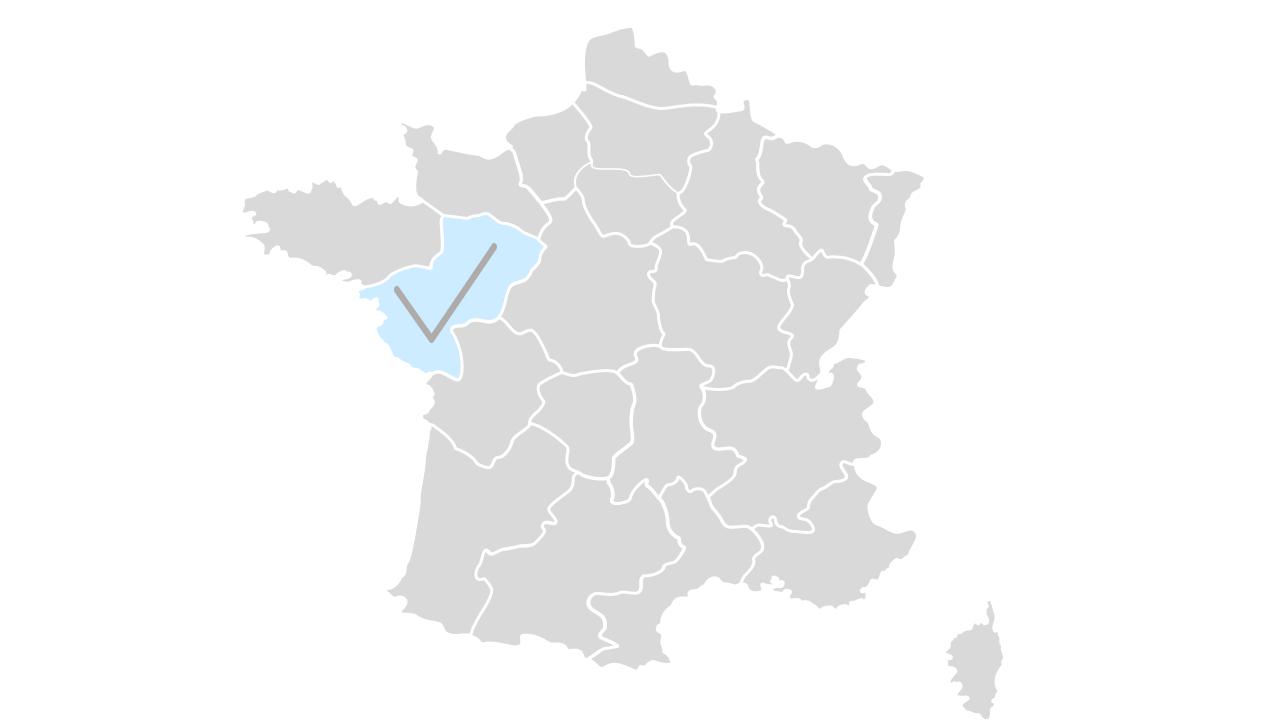


Blanc Savigi





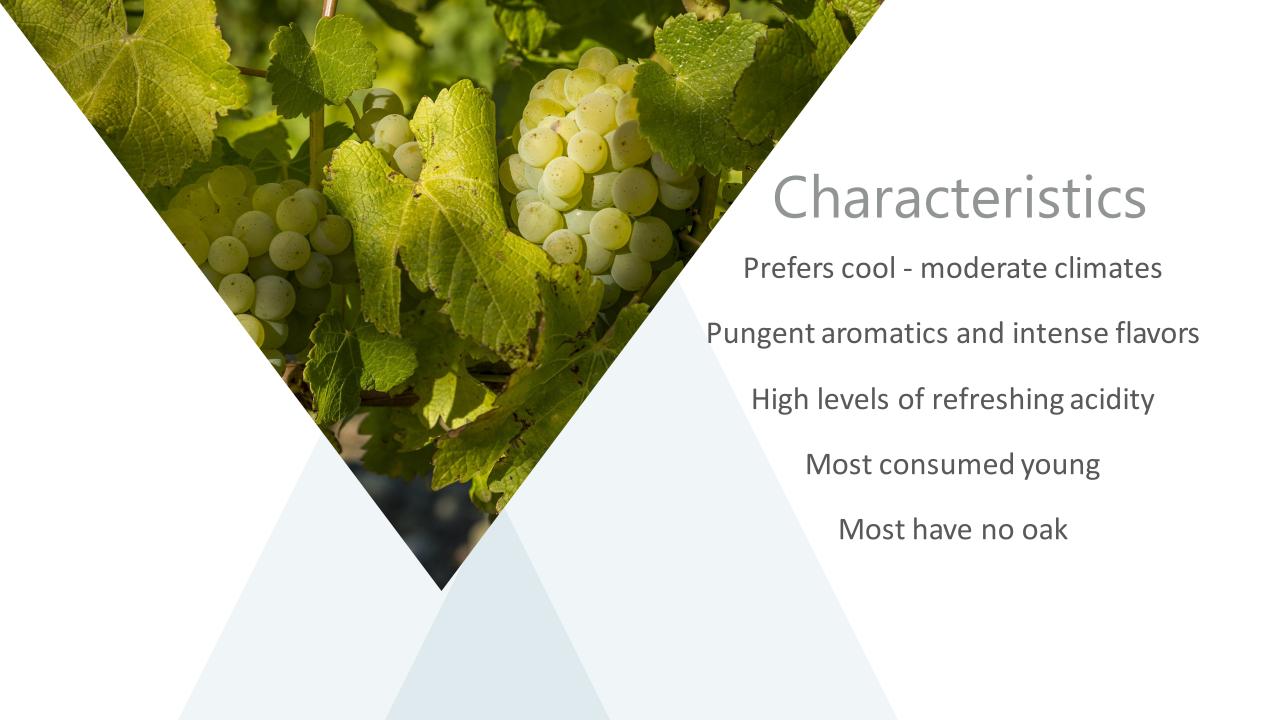




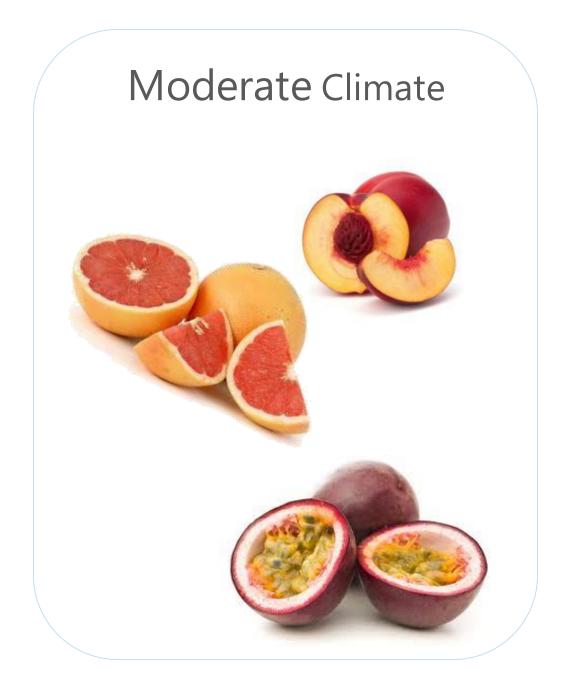


Attitude by Pascal Jolivet Sauvignon Blanc 2016





Cooler Climate







Abel Tasman sights the South Island

1642

1769

James Cook explores coastline

British missionaries arrive; first grapes planted soon after

1815

New Zealand established as a British Colony

New Zealand gains its independence

1907

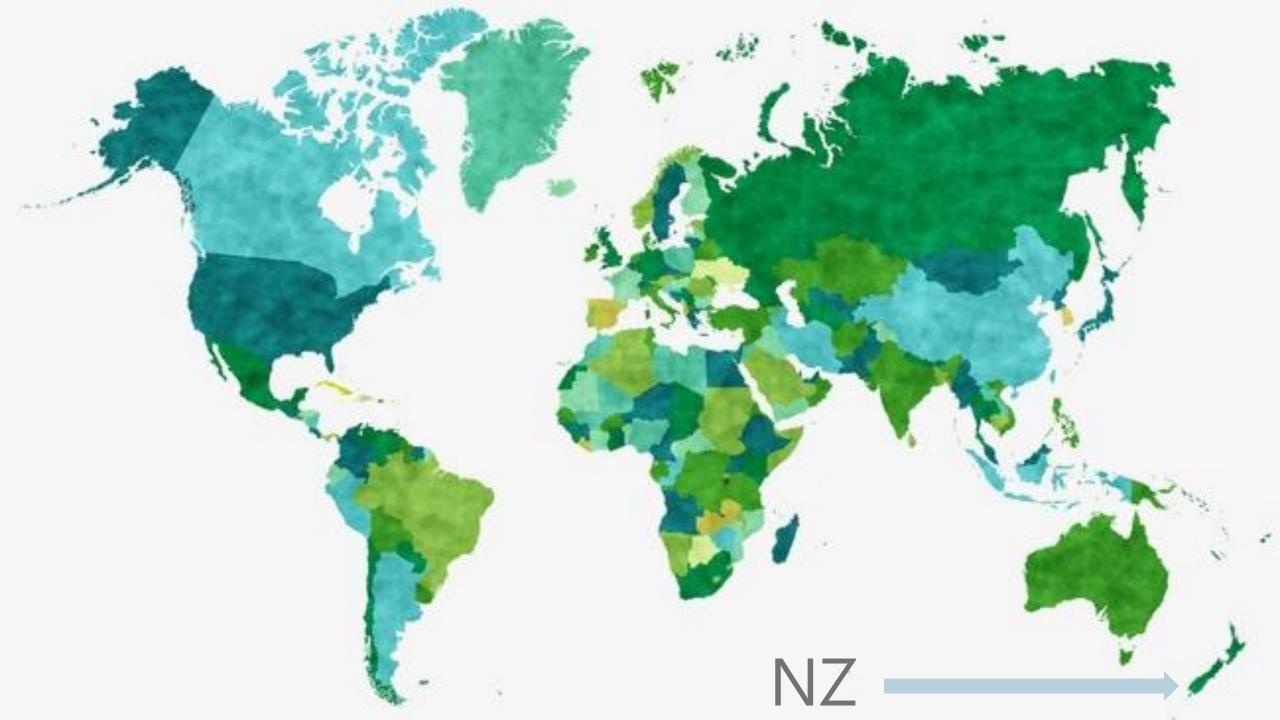
First New Zealand Sauvignon Blanc vines planted in Auckland by Ross Spence of Matua

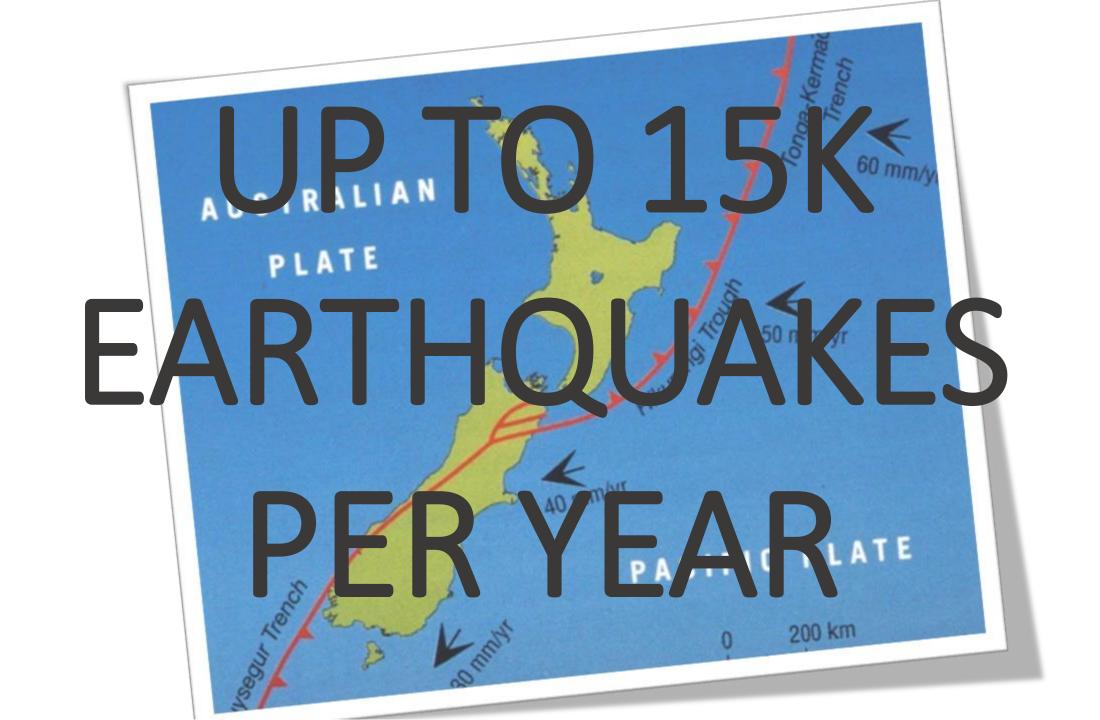
First Marlborough Sauvignon Blanc planted by Montana (now Brancott Estate)

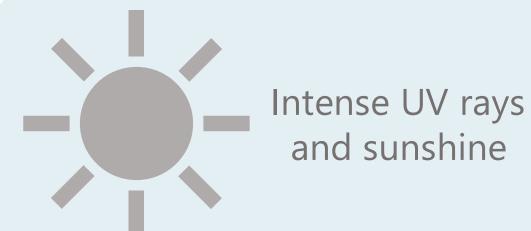
1975



Today







Green and unpopulated





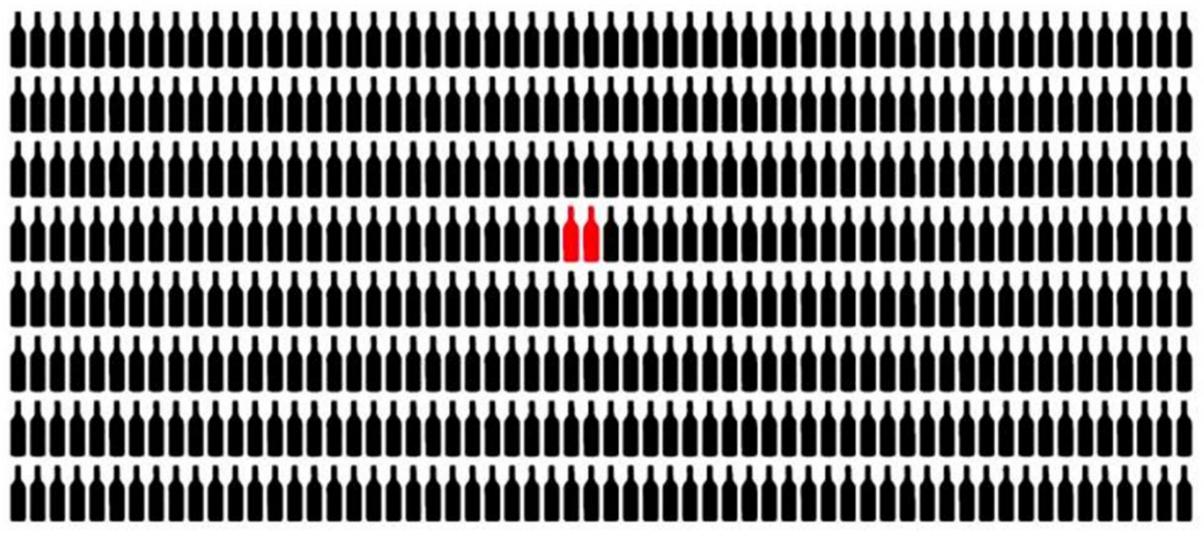


Major Wine Regions of New Zealand



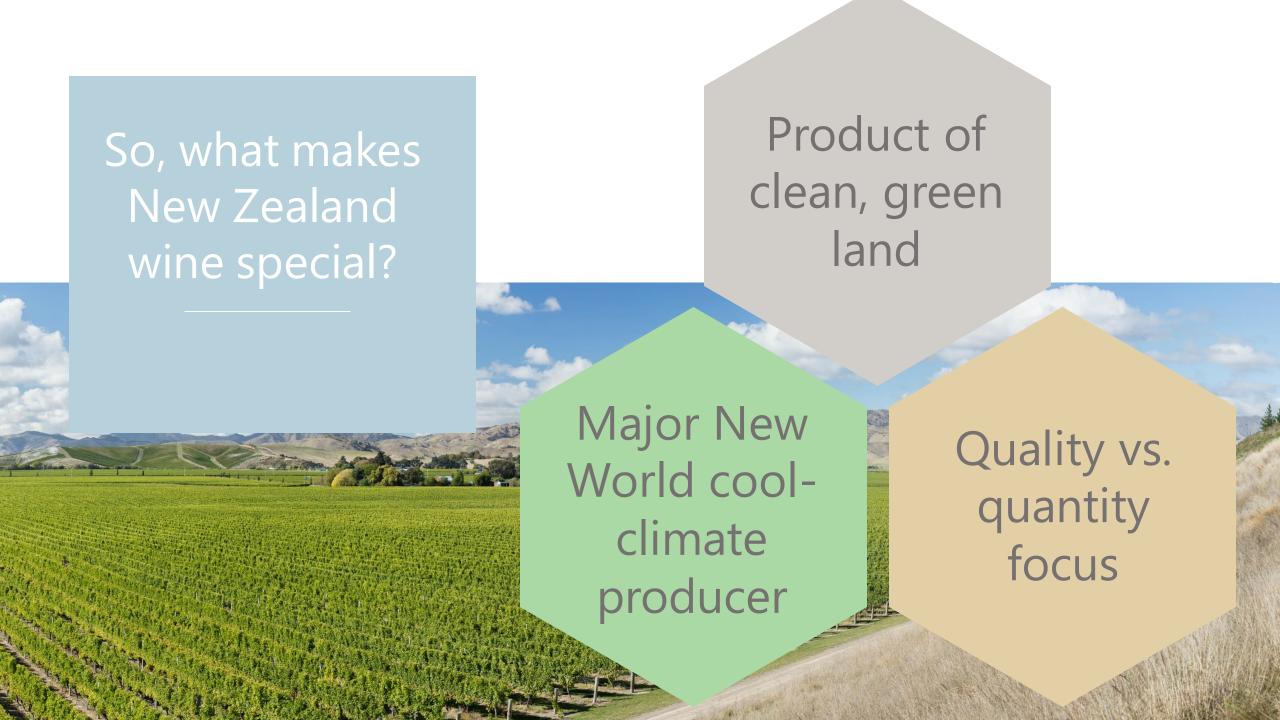
Copyright: The Society of Wine Educators 2016

.05% of entire world wine production



Highest average price in major world markets

SUSTAINABLE NEW ZEALAND WINEGROWING



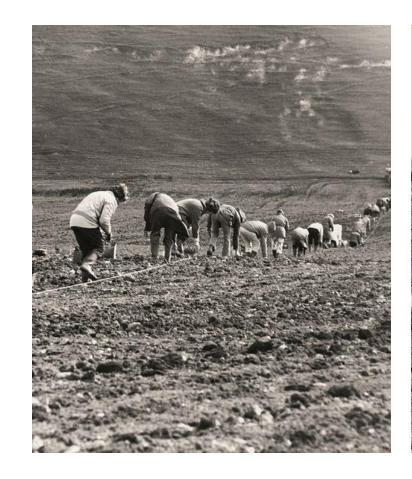




Marlborough

Northeastern tip of South Island
2,448 sunshine hours/year
27 inches rain/year
High diurnal temperature range









1975: Frank Yukich of Montana (now Brancott Estate) planted first Sauvignon Blanc near Bleinham

1980: First vintage released

1990: won the Marquis de Goulaine trophy for top SB at International Wine and Spirit Competition

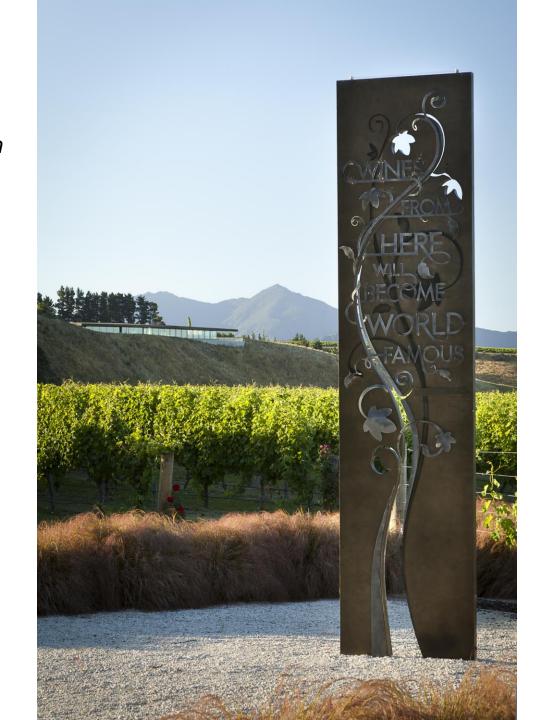
"In the early 1970s the conventional wisdom in the New Zealand wine industry was that wine grapes would not ripen in the South Island. Montana Wines disregarded that 'wisdom' and planted vines in Marlborough on a grand scale in 1973.

Included in the first plantings was the very little known variety Sauvignon Blanc. That one decision by Montana Wines ultimately proved to be one of the most momentous decisions ever taken in the New Zealand wine industry.

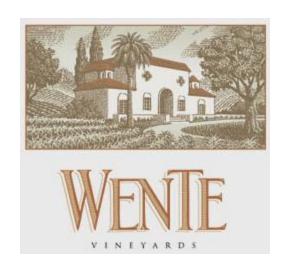
It brought together a place and a variety that combined to produce one of the great global wine styles – Marlborough Sauvignon Blanc.

It was a decision that forever changed New Zealand wines' place in the world."

Philip Gregan (CEO, New Zealand Winegrowers)







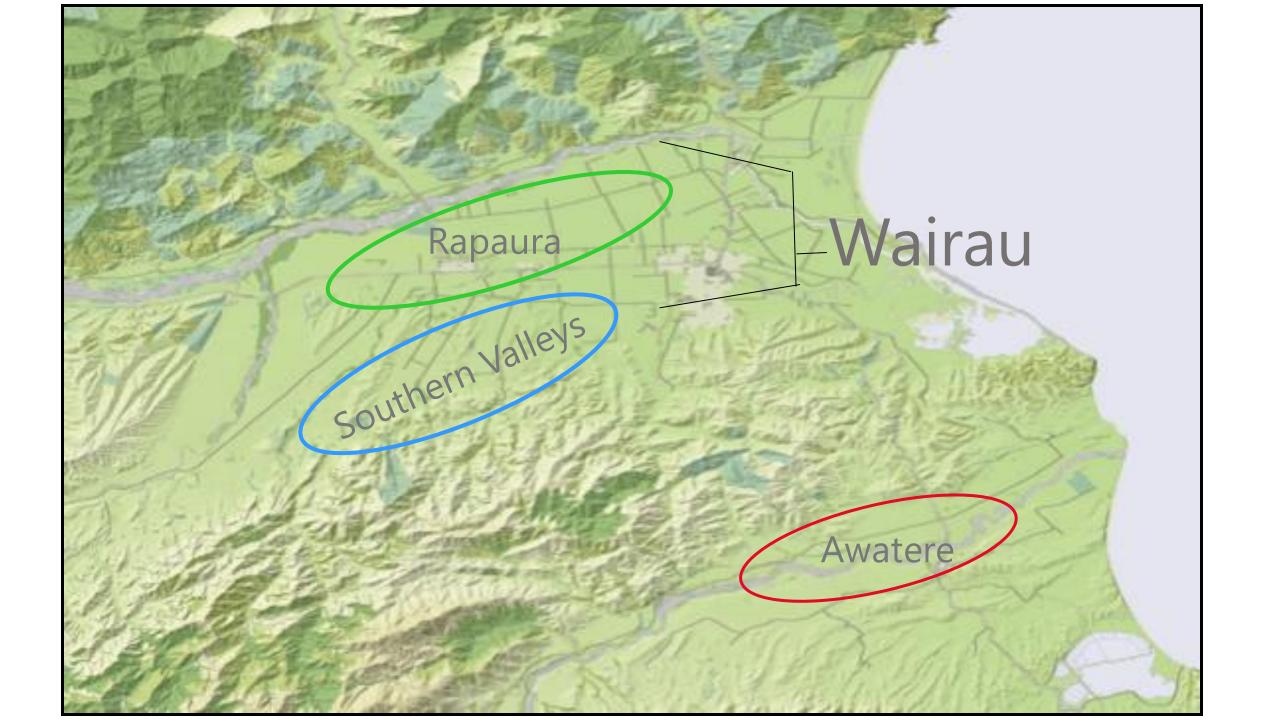
Clone UCD1



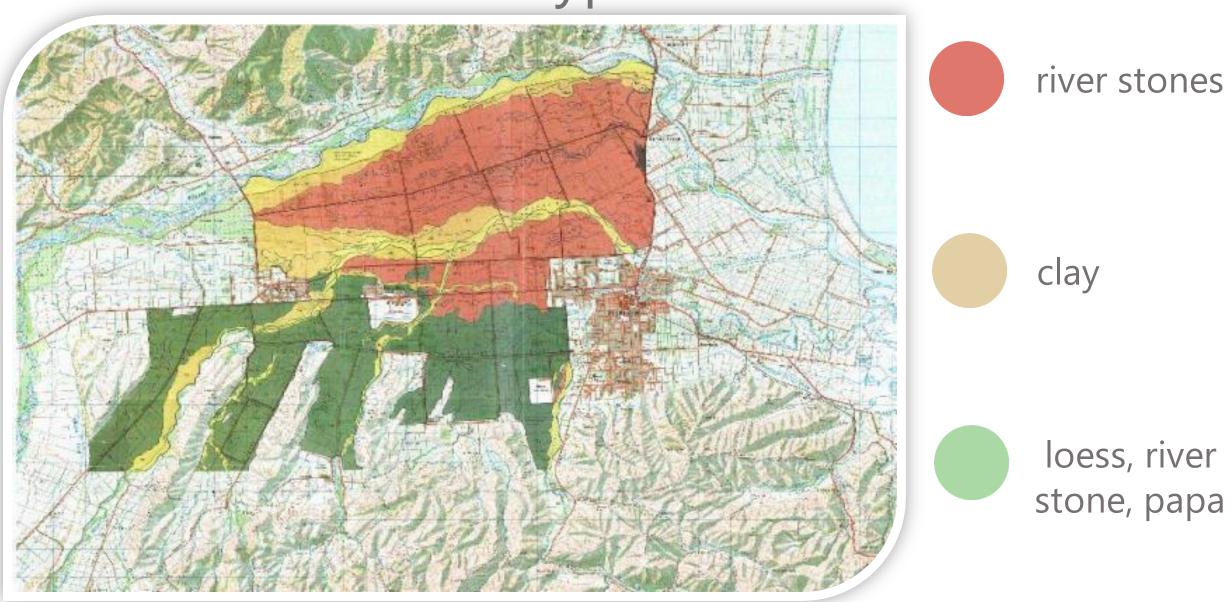


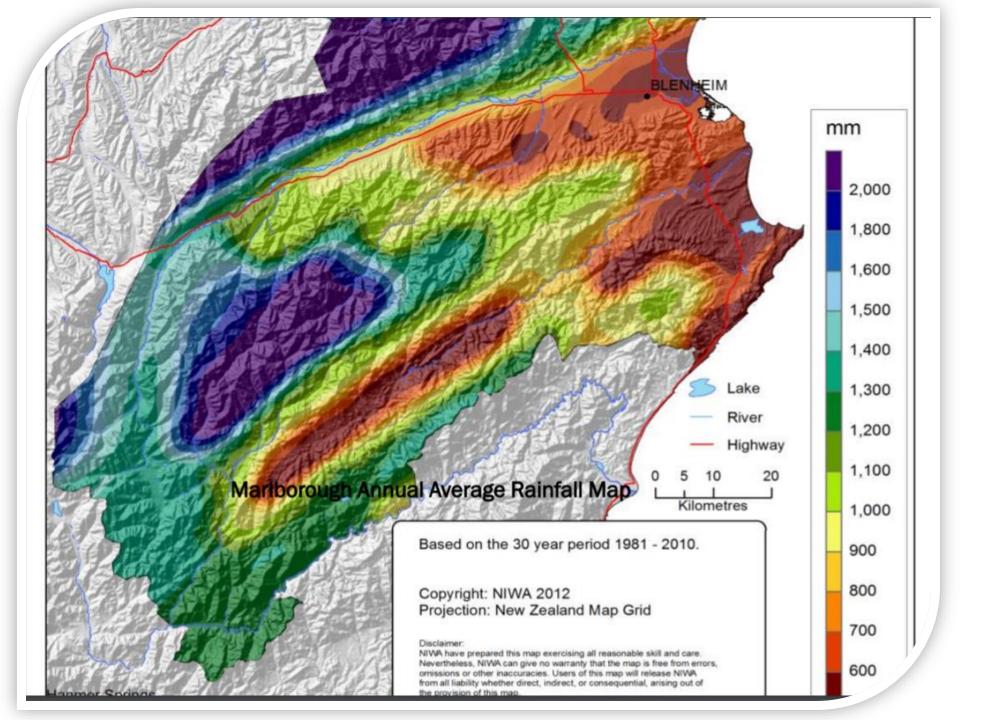


Brancott Estate Sauvignon Blanc 2017



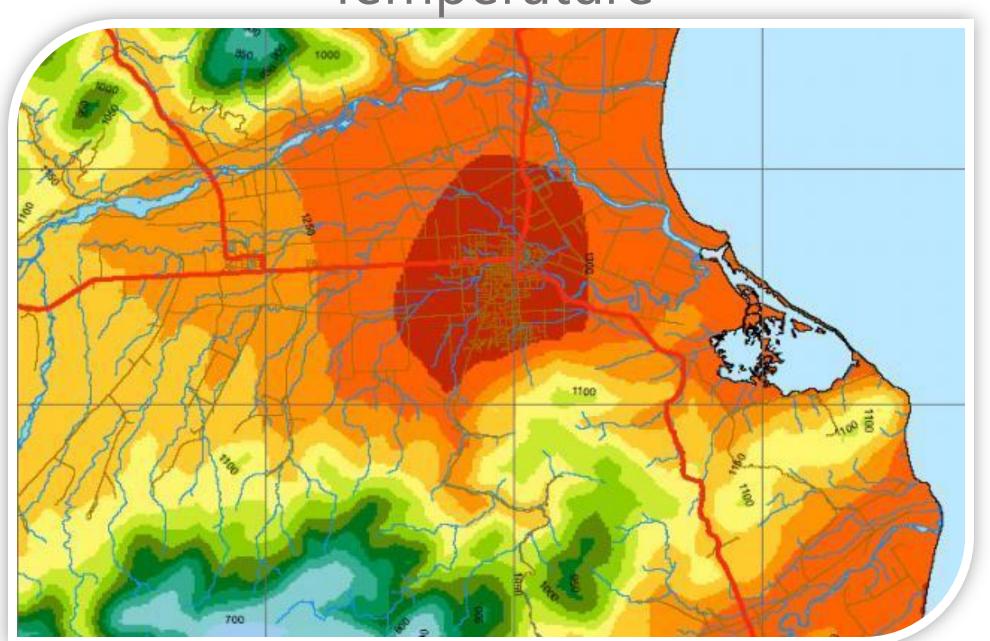
Soil Types





Rainfall

Temperature





beds of smooth river stones; infertile and easy draining





Stoneleigh Vineyards Latitude Sauvignon Blanc 2017



banks of clay, moisture retaining, cooler, older soils

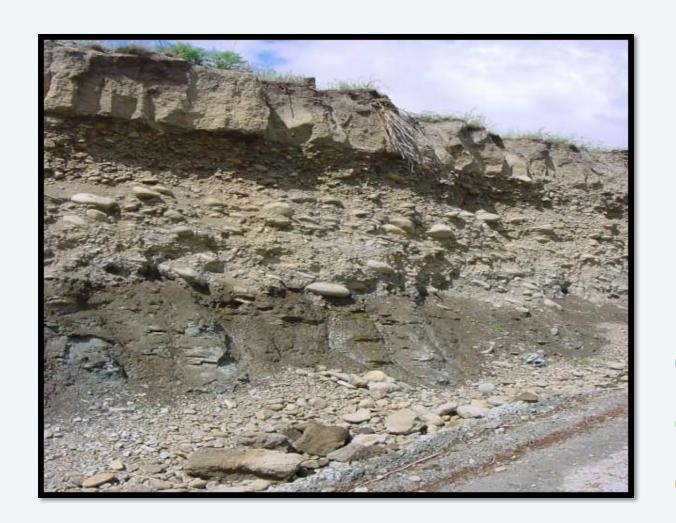




Brancott Estate Letter Series 'B' Sauvignon Blanc 2017



layered banks of loess, river stone, and impermeable compacted mudstone





Brancott Estate Terroir Series Sauvignon Blanc 2017

What's the difference?



Wairau

Warm
Moderately Dry
New Soils



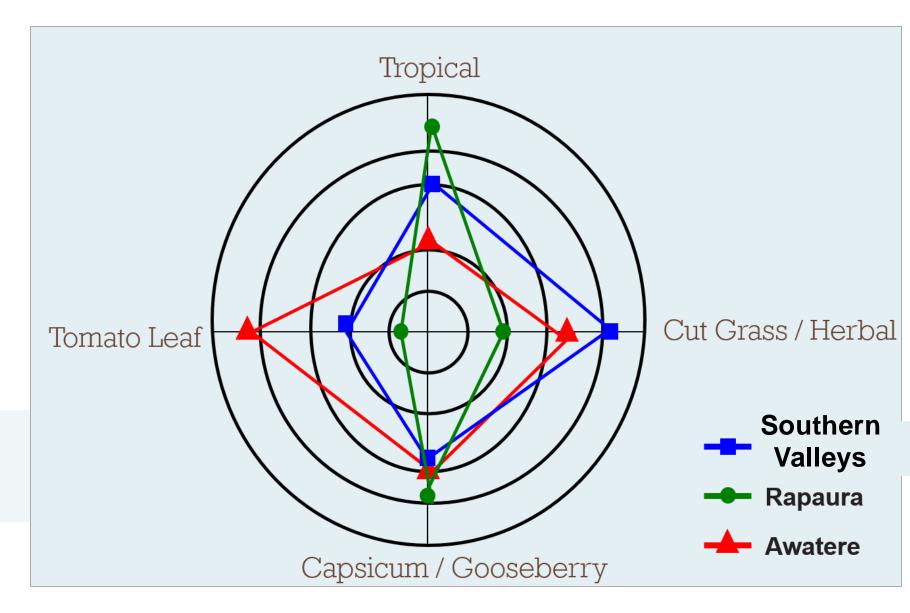
Southern Valleys

Cool
Dry
Old Soils



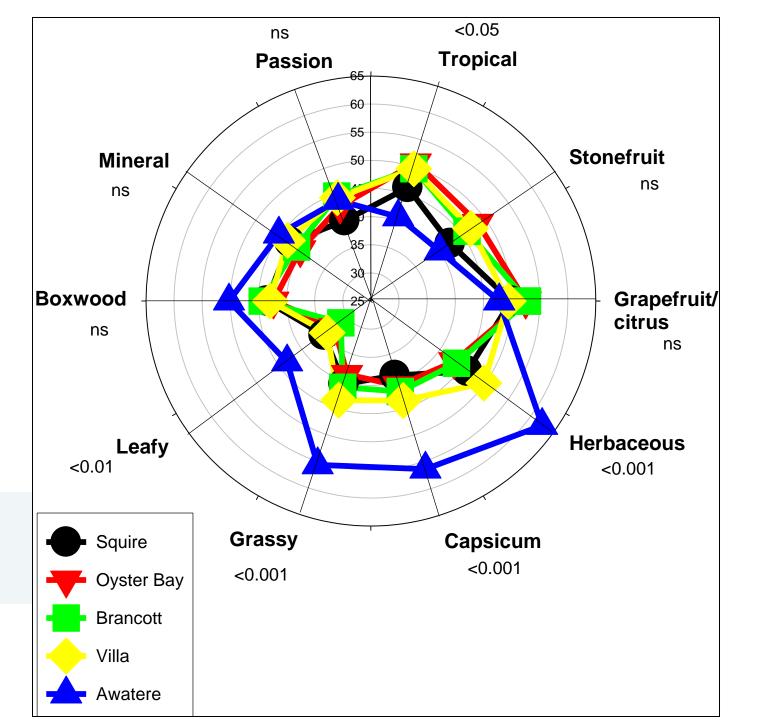
Awatere Valley

Very Cool
Very Dry
Recent Soils



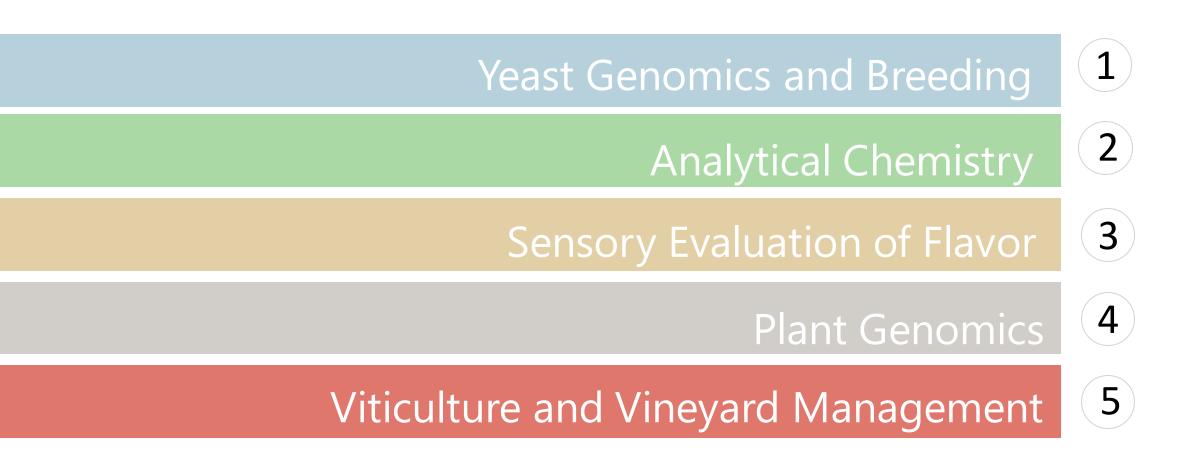
Flavor analysis

Aroma Analysis

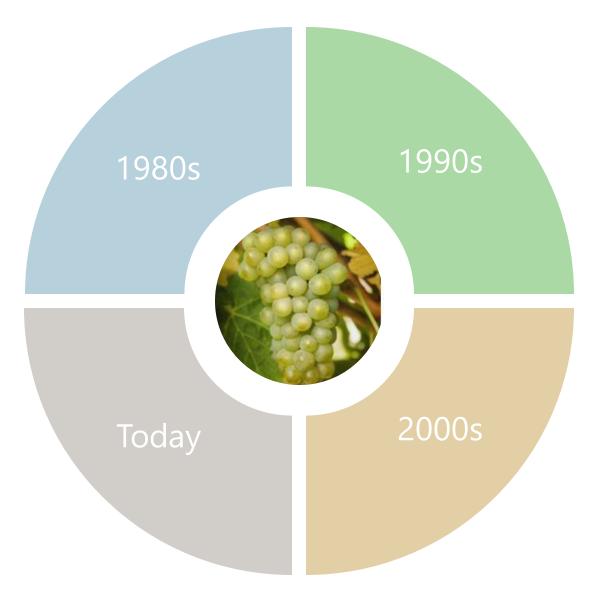


Sub region	Aroma	Taste	Texture
Wairau (Rapaura)	Intense, lifted tropical fruit, passion fruit, mineral/flinty	Ripe, softer acidity, tropical, stone fruit	Less weight, sweaty, fine and long
Southern Valleys	Herbaceous, bell pepper, green olive, lemon grass	Herbaceous, gooseberry, green/red bell pepper	Fuller body, oily, ripe, good mid palate weight
Awatere Valley	Assertive, nettley, tomato stem	Bright acidity, racy, tomato stalk	Lean, focused, fine, crisp, fresh

THE NEW ZEALAND SAUVIGNON BLANC PROGRAMME







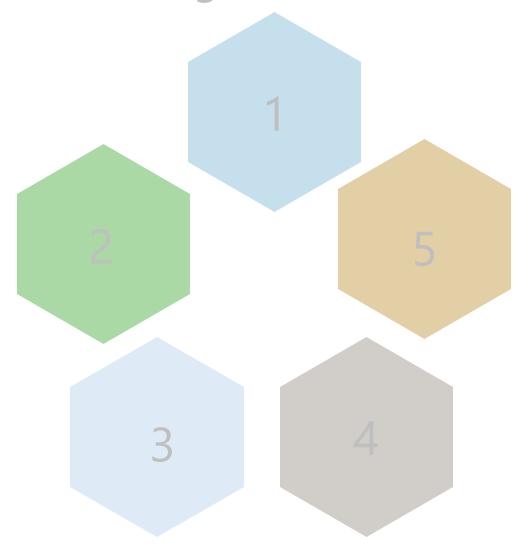
Very ripe, improved viticulture, higher Brix

Musky, "armpit" flavors popular; concentrated and ripe

Pure, refined, highly aromatic with high thiol levels

... what stays consistent?

"Typical" Marlborough Sauvignon Blanc



Green Spectrum / Herbaceousness

Passionfruit and Tropical Flavors

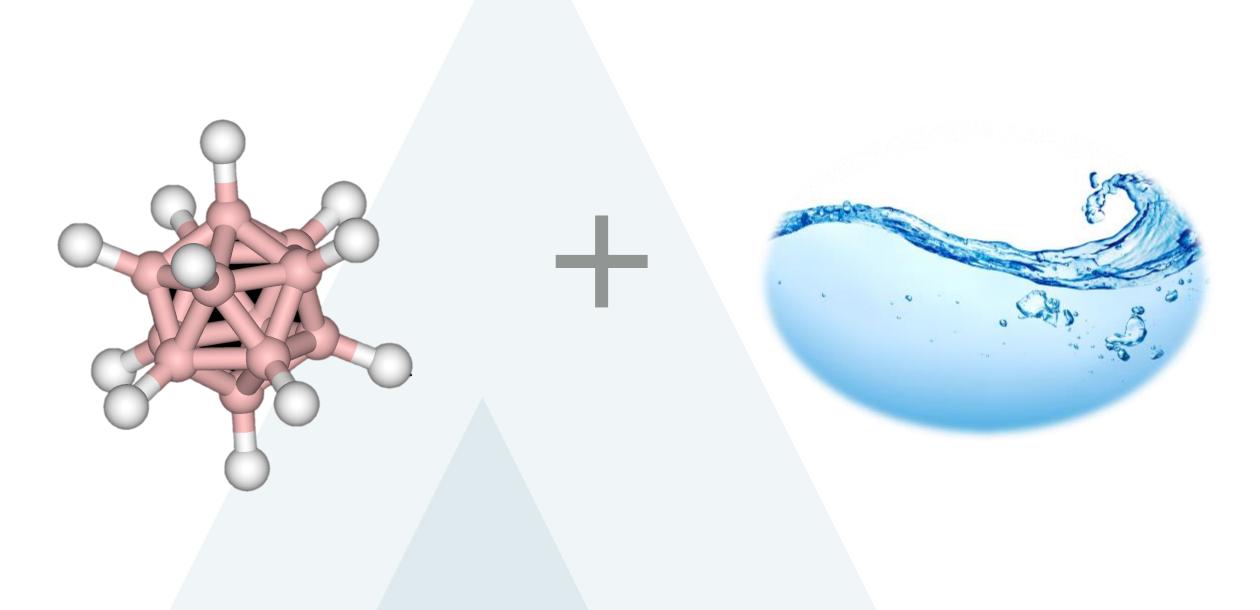
- Ripe and Unripe Flavors Together
- High Acidity

Cat Pee, Boxwood, Sweaty Characteristics



Yeast Genomics and Breeding

Analytical Chemistry



Primary Sauvignon Blanc Aroma Compounds

Methoxypyrazines

Volatile thiols

3-Mercaptohexan-1-ol (3MH)

(Capsicum/Bell Pepper)

(Grapefruit)



Methoxy-3-isobutyl pyrazine (MIBP or IBMP)

(Passionfruit)

4-Mercapto-4-methylpenta-2-one (4MMP)

(Cat Pee/Boxwood/Broom)

C6 Alcohols



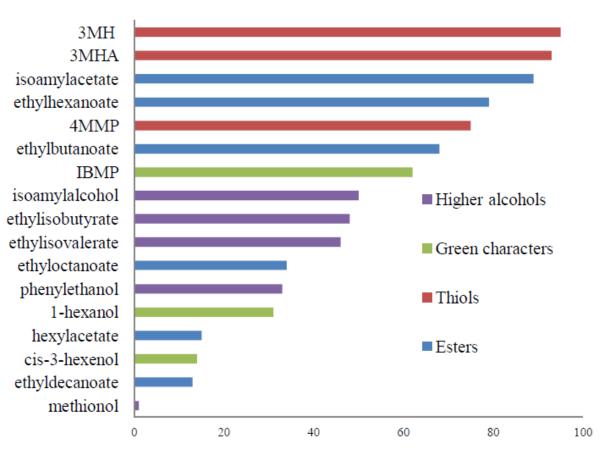
(Grassy/Green)

METHOXYPYRAZINES

THIOLS

IMPACT COMPOUNDS

Main Aroma Compounds in NZ S blanc wines from PhD thesis by Dr Frank Benkwitz



Ranked by odour activity value (average level of compound divided by the perception threshold), weighted and normalised to get a number between 0 and 100 representing the importance of each compound

Higher alcohols:
isoamylalcohol,
ethyl- isobutyrate,
ethylisovalerate, etc.
Whisky, malt, burnt,
sweet, rubber, fruity

Green: MIBP, 1-hexanol, cis-3-hexenol Capsicum, cut grass, green

Thiols: 3MH, 3MHA, 4MMP

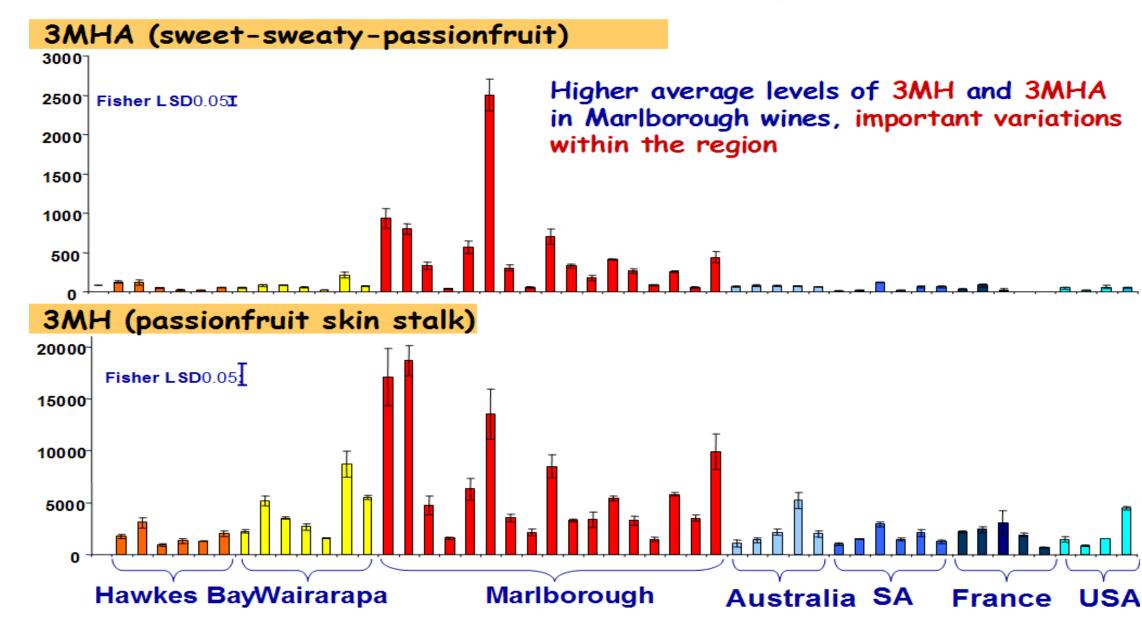
Grapefruit, passionfruit, boxwood

Esters: isoamyacetate, ethylhexanoate, ethylbutanoate, etc.

Banana, apple peel, fruit, apple, pear

Figure 3.1 Main aroma compounds in NZ Sauvignon Blanc wines

Varietal volatile thiols (ng/L)





Is this the secret?!

The Terroir Effect



Kei puta te Wairau the place with the hole in the cloud

Ultraviolet Light Effects



Winemakers in Marlborough now have an influx of information.

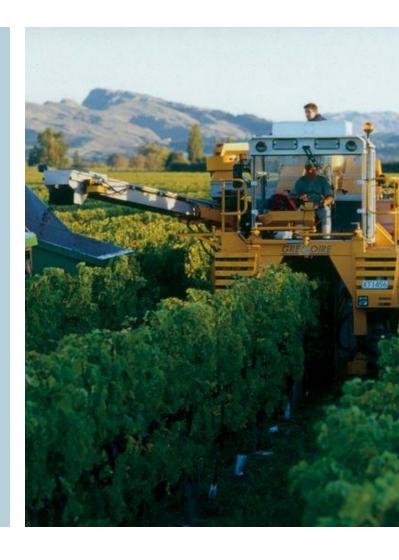
How are they using it?





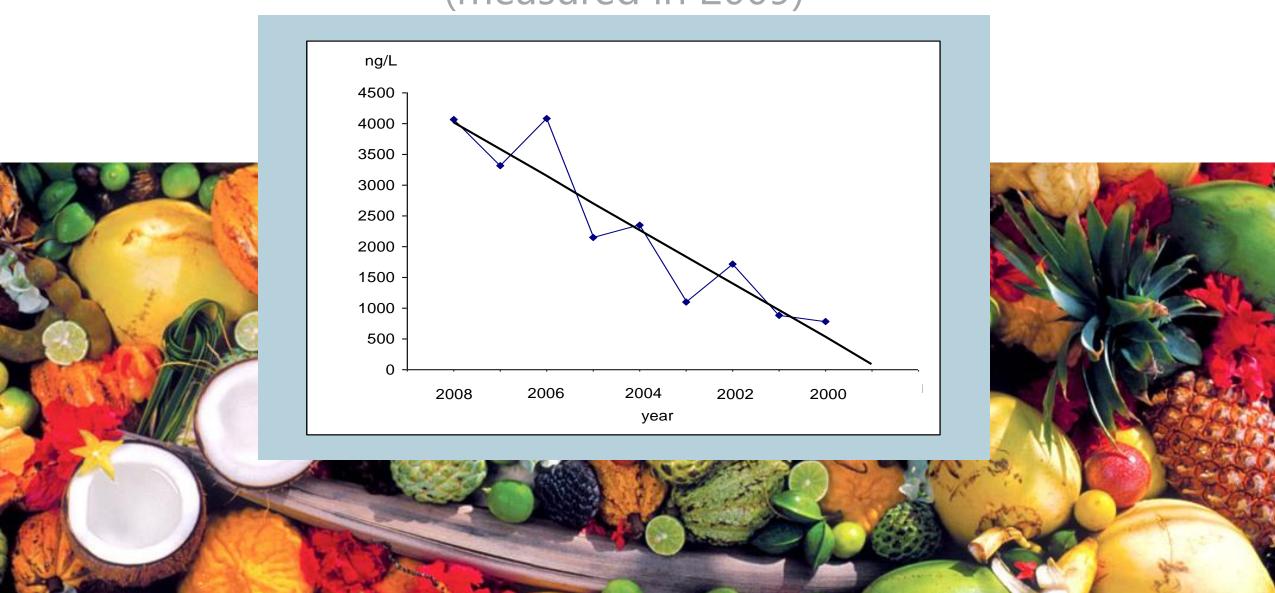


viticultural options





3MH Levels in Marlborough SB (measured in 2009)



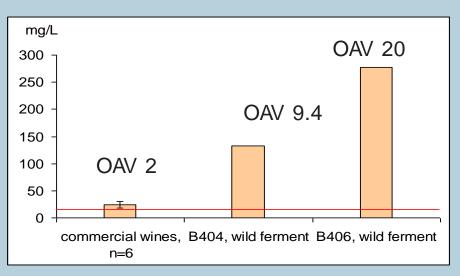
Phenylethanol

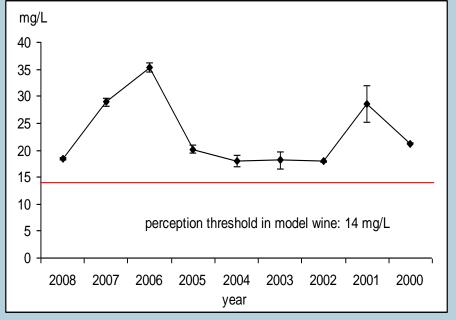












Stability of phenylethanol in Brancott SB



Brancott Estate Chosen Rows Sauvignon Blanc 2013



Kia Ora

Sources

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Johnson, Hugh, and Jancis Robinson. *The World Atlas of Wine*. Mitchell Beazley, 2013.

MacNeil, Karen. *The Wine Bible*. Workman Publishing, 2015.

Materman, Patrick. Personal Interview. 17 March 2017.

Further questions: Christine.Dalton@pernod-ricard.com