





"PASSPORT" TO U.S. WINERIES: LET'S SEE WHAT'S IN OUR OWN BACKYARD!

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WHY DOMESTIC? LET'S RECAP









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But we will still make international "connections"!

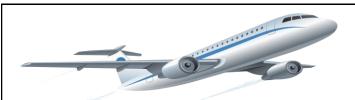


DIVERSITY TODAY

- West (Oregon, California, Washington) and East (New York, Virginia) coast wineries
- French influenced
- Collaborators
- Black-owned
- Woman-owned and winemaker
- Actor-owned and winemaker
- German influenced
- Young winemaker
- Italian influenced
- Hybrid and vinifera grapes



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TRAVEL BY SWE AIR 🙂



Sit back, sniff, sip,

let's takeoff together

and enjoy your Biscoff.



Later



POURING ORDER

- Domaine Drouhin Oregon Dundee Hills, Willamette Valley Edition Limitée Pinot Noir 2018
- Domaine Drouhin Oregon Dundee Hills, Willamette Valley Laurène Pinot Noir 2012
- Tablas Creek Vineyards Adelaida District, Paso Robles Esprit de Tablas Blanc 2016
- 4. Brown Estate Napa Valley Zinfandel 2018
- 5. Corison St. Helena, Napa Valley Cabernet Sauvignon 2017
- Pursued by Bear Columbia Valley Baby Bear Syrah 2015
- 7. Red Newt Wine Cellars Tango Oaks Vineyard, Finger Lakes Riesling 2015
- 8. Barboursville Vineyards Virginia Paxxito 2015 375ml



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OREGON AND DDO

- #3 or 4 or 5 in US production depending on ...
- Number of vineyards have nearly doubled since 2005
- 70% of Oregon wineries produce fewer than 5,000 cases a year
- DDO Domaine Drouhin Oregon
 - From 1880 in Burgundy to the Willamette Valley in 1987
 - Inspired by a 1975 Eyrie Pinot Noir from the Willamette "arriving" in the Top 10 of the 1979 Gault-Millau Wine Olympiad
 - Robert's daughter Véronique (winemaker) and son Philippe (vineyard)
 - Certified organic since 2009
 - Wines moved via gravity
 - Produce about 30,000 cases annually
- "French soul ~ Oregon Soil"

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#1 — DDO EDITION LIMITÉE DUNDEE HILLS PINOT NOIR 2018

- Côtes de Dundée ;)
- Véronique "More of a terroir driven" wine than Laurène
- "2018 started on a slightly wet and cool note ..., but caught up quickly. After dry weather and occasional heat spikes in July and August, the end of summer brought comfortable temperatures, a little rainfall, and the perfect set up for harvest."
- Matured in 20 to 25% new French, custom oak barrels
- Alcohol 14.1%
- Age over next 8 to 10 years
- 231 cases





#2 - DDO LAURÈNE DUNDEE HILLS PINOT NOIR 2012

- Côtes de Dundée
- Named after Véronique Boss-Drouhin's elder daughter, Laurène
- Flagship wine with only estate grapes
- Véronique "more like Chambolle-Musigny"
- Hand-picked, destemmed
- Fermented with indigenous yeasts
- Matured in 20 to 25% new French, custom oak barrels
- Véronique selects barrels for Laurène blend
- 150 barrels produced





CALIFORNIA

- N96238
- Undisputed #1!
- You name the grape, they will try and grow it
- Influence from around the globe and exportation all over
- Wildfires ⊗
- Focus today on Paso Robles and Napa Valley



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TABLAS CREEK VINEYARD

- Perrin (Château de Beaucastel) and Haas families began looking for land in California in 1985
- Began importing cuttings of Mourvedre, Grenache, Syrah, Counoise, Roussanne, Marsanne, Viognier, Grenache Blanc and Picpoul Blanc from the Beaucastel estate; had to quarantine for three years
- Pioneer of Rhone movement in California in 1989 when TCV started
- Planted rootstock fields in 1992; built grafting and greenhouse facilities to propagate and graft cuttings
- Began planting estate vineyard in 1994
- Sold grafted vines and budwood to others in 1996
- In 2003 imported new cuttings of rest of the Chateauneuf-du-Pape grapes: Bourboulenc, Cinsaut, Clairette Blanche, Muscardin, Picardan, Terret Noir, and Vaccarese
- 120 acres organic in 2003 and now biodynamic in 2017
- First Regenerative Organic Certified vineyard in US in 2020

https://goo.gl/maps/FbXp71yYUWRdpio7A



#3 — TABLAS CREEK ADELAIDA DISTRICT, PASO ROBLES ESPRIT DE TABLAS BLANC 2016

- Blend of estate-grown varieties, propagated from budwood cuttings from Château de Beaucastel
- 75% Roussanne "provides the core richness, minerality, and flavors of honey and spice"
- 18% Grenache Blanc "adds green apple and anise flavors, a lush mouthfeel and bright acids"
- 7% Picpoul Blanc "completes the blend, adding a saline minerality and tropical notes"
- Alcohol 13.0%
- 2070 Cases Produced



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BROWN ESTATE

- 1980 the Browns, originally from Jamaica and Panama, purchased abandoned ranch in eastern hills of Napa Valley
- Rehabbed property, planted vinifera vines, farmed and sold grapes
- 1995 next generation established Brown Estate, the first Black
- 1996 harvested first zinfandel grapes
- 2000 fire destroyed bottled 1998 vintage and previous years' cases except for a few bottles
- 2000 debuted first three vintages at the annual ZAP (Zinfandel Advocates & Producers)
 Grand Tasting in San Francisco
- Wine Advocate and other reviewers acknowledge quality of Zinfandels in particular
- 2016 bottled 20th vintage
- August 2020 Hennessey Fire affected Saint Helena estate, but have downtown Napa tasting room for pickup

https://www.google.com/maps/place/Brown+Estate+Vineyards/@38.5208719,-122.3302239,13z/data=!4m12!1m6!3m5!1s0x0:0xe1659e787a50d728!2sBrown+Estate+Vineyards!8m2!3d38.5052135!4d-122.2767837!3m4!1s0x0:0xe1659e787a50d728!8m2!3d38.5052135!4d-122.2767837



#4 - BROWN NAPA VALLEY ZINFANDEL 2018

- 100% Zinfandel
- Flagship was traditionally just estate fruit, but this vintage includes Howell Mountain and Calistoga grapes
- 10 months in 30% new oak, 50/50 French/American
- Alcohol 14.5%
- 2100 cases + 400 cases of 1.5Ls
- Drink now through 2029+



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CORISON WINERY

- Cathy Corison graduated with a biology degree and then master's degree in Enology at UC Davis
- Harvest internship at Freemark Abbey in 1978; Winemaking positions included Yverdon, Chappellet Vineyard in 1980s
- 1987 Cathy Corison began purchasing "great" Cabernet Sauvignon grapes from benchland vineyards between Rutherford and St. Helena (well-drained alluvial soils)
- First woman Winemaker-Proprietor in the Napa Valley
- 1992 Cathy married William Martin
- 1995 Purchased 100+ year old farm/property, home to Kronos Vineyard
- 1999 Broke ground for Victorian-style winery barn, designed by William
- 2011 Named Winemaker of the Year by the San Francisco Chronicle
- 2015 Purchased second estate vineyard, Sunbasket, "stone's throw from winery", was source of grapes for over 25 years

https://goo.gl/maps/6TjoHmc7iBwmGvfk7



#5 — CORISON NAPA VALLEY CABERNET SAUVIGNON 2017

- Sense of place is important to her
- "Abundant winter rains got 2017 off to a great start."
- "In August, the belly of the ripening season, the grapes enjoyed moderate days and cool nights, perfect for flavor development."
- "Then heat in early September turned the vintage into a sprint, with the entire harvest picked over nine consecutive days."
- Grapes were in the barn before the fires, fermented and rested safely in barrels
- "Cathy Corison is my heroine. She makes such great wine the essence of Napa Valley minus the bludgeoning force, plus a sensible price tag."
- Jancis Robinson



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WASHINGTON AND PURSUED BY BEAR

- #2 in U.S. Production
- 99% of wine grapes are in Columbia Valley
- More than 80 wine grape varieties are planted, but five account for 80% of production - Cabernet Sauvignon, Chardonnay, Riesling, Merlot and Syrah.
- Kyle MacLachlan, owner and vintner
- Name inspired by Shakespeare's A Winter's Tale
- Launched in 2005
- Big reviews!
- Not physical winery, but tasting room was to open in Walla Walla in 3/2020; now says "permanently closed"
- Now in 17 states, UK, Japan



#6 — PURSUED BY BEAR BABY BEAR COLUMBIA VALLEY SYRAH 2015

- 100% Syrah
- ** 2015 was Washington's warmest vintage to date **
- Hand-picked, de-stemmed grapes
- Optical sorter to ensure optimal berry selection
- Fermentation in stainless steel tanks
- Cap punched down regularly
- 32 months in 600L Taransaud puncheons (2/3 new, 1/3 neutral)
- Alcohol 14.8%
- 389 cases produced





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FINGER LAKES, NY AND RED NEWT

- NYS number 3 or 4 or 5 in US production depending on ...
- Over 100 wineries in the FLX (about 500 in the state)
- David and Debra Whiting started Red Newt in 1998 on east side of Seneca Lake
- Kelby Russell local boy (33!);
 - Harvard music
 - Tuscany, Marlborough, Tasmania, Barossa
 - Launched Kelby James Russell line in 2013
 - Co-leader of FLXcursion international Riesling conference





#7 — RED NEWT WINE CELLARS TANGO OAKS VINEYARD, FINGER LAKES RIESLING 2015

- Vineyard on southeast side of Seneca Lake; the "banana belt"
- Alsatian clones of Riesling
- 100% Riesling
- Machine picked on October 10, 2015
- 15% clean and dry botrytis-affected
- Single stainless steel tank and aged on lees in the tank for 10 months
- R.S. 8 g/L
- Alcohol 12.1%
- 148 cases + 5 magnum cases

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VIRGINIA AND BARBOURSVILLE

- Virginia
 - Poor T.J.
 - #10 in US production
 - 4000 acres
 - 300 wineries
 - Viognier, Cabernet Franc, Petit Verdot, Bordeaux blends and Norton
- Barboursville was founded in 1976 by Gianni Zonin; prominent wine family in Veneto, Italy since 1821.
 - Historic Virginia estate between Monticello and Montpelier
 - Producer of Octagon, award-winning, Virginia red wine
 - Luca Paschina winemaker



#8 — BARBOURSVILLE VINEYARDS VIRGINIA PAXXITO 2015

- Virginia 's 2021 Governor's Cup winner
- Moscato Ottonel and Vidal blanc (French-American hybrid) grapes
- Harvested early
- Uses traditional passito method; allowed to air dry and raisin on racks open to outdoor ventilation for about 4 months before processing
- Long fermentation (often 6 months) induced naturally in older barriques
- Aged for one year with lees contact; continuously stirred
- Destined for long aging





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THANK YOU!

Society of Wine Educators, all of the wineries and **YOU**.

Stamp your Passports!







SOURCES

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TECH SHEETS FOR ALL EIGHT WINES



#1 - DDO EDITION LIMITÉE PINOT NOIR 2018

TASTING NOTES

Our 2018 Edition Limitée Pinot Noir is supple and densely knit, with complex aromas of dried flowers, fennel, crushed stone, and boysenberry. The underlying structure of fine tannins is framed with flavors of blackberry, Mirabelle plums, and shaved chocolate. The detailed character of this cuvée is graceful and balanced now but will age beautifully over the next 8 to 10 years.

PRODUCTION NOTES

The Edition Limitée Pinot Noir represents Véronique Drouhin's soulful consideration of the family's estate in the Dundee Hills. As a complement to her barrel selections (Louise, Laurène), Véronique has unearthed an estate selection Pinot Noir, a chance to highlight individual vineyard blocks that have something different to say in a given vintage. Qualities such as nuance, potential, and character are learned over time. With more than 30 harvests in Oregon alone, Véronique is well on her way.

VINTAGE NOTES

Our exceptional run of vintages here in Oregon continues with 2018. The season started on a slightly wet and cool note leading to late bud break, but caught up quickly. After dry weather and occasional heat spikes in July and August, the end of summer brought comfortable temperatures, a little rainfall, and the perfect set up for harvest.

Alcohol 14.1%; Harvest Date 10/3/18; Bottling Date 2/20/20



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#2 - DDO LAURÈNE PINOT NOIR 2012

- 2012 was an exciting growing season and we're thrilled with how delicious the wines are. The signature for the year was the extended dry period leading up to harvest and the overall warmth of the season. In contrast to the cooler 2010 and 2011 vintages, 2012 delivered gorgeous, ripe fruit, with wonderfully intense flavors.
- Bud Break: April 22
- Flowering: June 24
- Harvest: October 3 October 18
- READY AT PEAK MATURITY



#3 - TABLAS CREEK ESPRIT DE TABLAS BLANC 2016

- APPELLATION Adelaida District, Paso Robles
- BLEND
- 75% Roussanne
- 18% Grenache Blanc
- 7% Picpoul Blanc
- TECHNICAL NOTES
- 13.0% Alcohol by Volume
- 2070 Cases Produced



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#4 - BROWN ZINFANDEL 2018

Historically our flagship Napa Valley Zinfandel has been comprised entirely of Brown Estate fruit. The 2018 vintage brings Howell Mountain and Calistoga into the blend, giving this wine a wider range in terms of its nominal footprint — i.e., representative of Napa Valley Zinfandel beyond the confines of Brown Estate, and with benefit of David's 20+ years working with this singular varietal.

100% Napa Valley Zinfandel Vineyard source: Brown Estate | Howell Mountain | Calistoga

Appellation: Napa Valley

Barrel aging: 10 months in 30% new oak, 50/50 French/American

ABV: pH: TA: 14.5% 3.66 6.4 g/L

Production: 2100 cases in 12 x 750ml format 400 cases in 6 x 1.5L format

Sensory Eye: Garnet core, pink rose rim.

Nose: Hibiscus leaves, potpourri, cherry, strawberry, raspberry, clove studded mandarin orange, graphite, pine needles, lichen, bay laurel.

Palate: Luxurious with a seamless balance of fruit and acid.

Cellar life: Drink now through 2029+.



#5 — CORISON CABERNET SAUVIGNON 2017

2017 Corison Napa Valley Cabernet Sauvignon Abundant winter rains got 2017 off to a great start. In August, the belly of the ripening season, the grapes enjoyed moderate days and cool nights, perfect for flavor development. Then heat in early September turned the vintage into a sprint, with the entire harvest picked over nine consecutive days. We are grateful that all our grapes were in the barn before the fires, fermented and resting safely in barrels.

The 2017 speaks eloquently of its growing season with dense, rich, layered dark fruit flavors including black raspberries, dried cherries, dark plums, cassis and boysenberries, set off by the snappy natural acidity that is a hallmark of Corison Cabernets. It is wildly complex, with baking spice and anise notes joining dried Herbs de Provence and hints of peppermint. Floral perfume is already in evidence with rose petals, violets and lavender chiming in. It feels like silk velvet on the palate. ~ Cathy Corison



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#6 - PURSUED BY BEAR BABY BEAR SYRAH 2015

- "... hedonistic wine, darkly hued with wild blackberry and spicy cassis aromas and flavors that wrap around a subtle core of olive tapenade. Polished and expressive, with just the right amount of fresh acidity and firm tannins, this is a complex, layered wine that leaves a lively, lasting impression. Hand picked grapes were de-stemmed, sent through an optical sorter to ensure optimal berry selection, and then fermented in stainless steel tanks with the cap punched down regularly for full extraction without imparting harsh tannins. After primary fermentation, the wine was moved to 600L Taransaud puncheons (two-thirds new, one-third neutral French oak) for 32 months to mature slowly and fully integrate the fruit and oak for refined, complex flavor.
- APPELLATION Columbia Valley
- BLEND 100% Syrah
- VINEYARDS: 65% Phinny Hill Vineyard 35% Lewis Estate Vineyard
- AGING 32 months
- CASES PRODUCED 389 cases
- ALCOHOL 14.8%; PH 3.84; TA 0.59 g/100 mL



#7 - RED NEWT TANGO OAKS RIESLING 2015

- ALC: 12.1%; TA: 6.6g/L; pH: 3.07; RS: 8g/L
- Total cases produced: 148 standard cases (12 x 750ml bottles) and 5 magnum cases (6 x 1500ml bottles)
- Bottling date(s): September 1st, 2016
- Bottle type and source: Antique Green HP13 750ml. Hock Bottle; French Glass via Hauser; Antique Green Hock Magnum Bottles; Waterloo Container
- Closure type and source: Gold Stelvin Closures for 750ml Bottles; Scott Labs; 2" Natural Corks for Magnum Bottles; Scott Labs
- Retail price: \$24.00
- Harvest date(s): October 10th, 2015
- Vineyard source(s): Tango Oaks Vineyard, Hector, NY
- Fruit chemistry at harvest: TA: 9.0g/L pH: 3.15 Brix: 21
- Fruit maturity: Golden fruit 2015 will primarily be remembered for what preceded the growing season, an unbelievably brutal winter featuring the coldest month ever recorded in the Finger Lakes. As a result, yields were significantly down in a growing season that held much promise. Heavier than average rains in June required careful attention in the vineyard to manage botrytis and mildew, but the remainder of the growing season until the harvest rain events was dry and even in temperature.
- Notable vineyard management details: A vineyard that, despite its gorgeous view of Seneca Lake, tends to look
 quite austere as vegetation has a difficult time surviving between vines. Vines tended with an early harvest for Sekt
 and leaf pulling to reduce crop yield and increase sun exposure through the concluding month of harvest, both of
 which seem to be key to maximize ripening of the late ripening

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#7 — RED NEWT CONTINUED

- Notable vineyard management details: A vineyard that, despite its gorgeous view of Seneca Lake, tends to look quite austere as
 vegetation has a difficult time surviving between vines. Vines tended with an early harvest for Sekt and leaf pulling to reduce crop yield
 and increase sun exposure through the concluding month of harvest, both of which seem to be key to maximize ripening of the late
 ripening
- Alsatian clones of Riesling.
- Fruit receiving details: Machine picked in early morning and continuously delivered up the hill by tractor in one ton Welch Bins. hat had reached full flavor and physiological ripeness through a remarkably warm summer and harvest window.
- Fruit condition: 85% golden fruit with 15% clean and dry botrytis. Prior to harvest, a fruit thinning for Sekt in mid-September removed compromised fruit (~20%) so that the remainder would be able to hang clean.
- Harvest weather issues: Two heavy rain events spaced ten days apart put an end to a remarkably warm and sunny September. Fruit
 was harvested in very good condition, but due to the rain it was not worth the risk of leaving it out any further.
- Fruit processing details: Grapes crushed and destemmed with moderate SO2 upon receival into welch bins for overnight cold soaking. Grapes pressed out the following morning without fractioning, treated with bentonite for stability and to aid settling, then cold settled for 72 hours before racking Juice bottoms after racking were filtered with diatomaceous earth and returned.
- Fermentation details: Juice initially started a clean, spontaneous ferment of its own in the settling tank. Upon racking it was inoculated with a standard rate of GRE (1.0g/gal; 25g/gal) so that the GRE yeast could also influence the wine. Clean and cold fermentation, 50F-53F, that lasted 28 days with light lees stirring near the end. Booster Blanc was added soon after GRE fermentation began to build mid palate volume. Wine chilled and sulfured at the end of fermentation.
- · Post fermentation details: Aged on lees in stainless steel for 10 months prior to racking, filtering, and bottling.
- Blend composition: 100% Riesling.
- Overall goals and philosophy of wine: Tango Oaks Riesling has established the vine age and maturity to support a dry and mineral
 driven Riesling. With the vineyard's Alsatian clone Riesling and extremely gravelly soil, our goal is to continue pursuing the elegance
 that Tango Oaks Riesling is capable of both young and with appropriate bottle age.
- Press: James Suckling 94 points From the nose of peaches and blossom through to the long filigree finish this wine stands out from the FLX pack for its restrained power and great delicacy. Sleek, pristine and very racy, this is one of the most elegant dry Rieslings made in North America! Another wine from Kelby Russell capable of long ageing.

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#8 - BARBOURSVILLE PAXXITO 2015

• "Moscato Ottonel and **Vidal grapes** are harvested young, to capture the fruit's acidity, and in a traditional Passito method, allowed to air dry and raisinize on racks open to outdoor ventilation for months ... lengthy fermentation is induced naturally in older barriques, where aging continues for another year, in protracted lees contact, continuously stirred ... every vintage is destined for lengthy cellaring.

