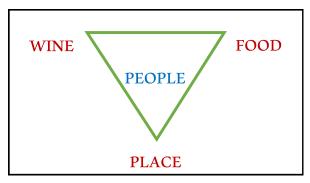




# What constitutes a *good* match?

- Complementary, harmonious
- Brings different elements together in a way that allows them to retain their integrity while creating a more compelling interaction
- Wine + Food pairing: Inherently different substances that complement one another
- Good Match: When the wine and the food taste better together than they do on their own
- But there are more than two participants....

2



## IT&LI&

Numerous examples of very close and very diverse inter-connections of wine, food, place & people

- Alps to Africa: Huge diversity of climate & topography from north to south Coastal to Continental: Surrounded by
- water on 3 sides Influences from east, west, north & south
- Old & New: mosaic of 20+ independent
- and radically different city states Retain individuality even after 'reunification' of 1861



4

# **ITALIA**

Wines + traditional dishes of a given area = cultural/individual identity

- Makes Members part of a distinct local culture & community
- Visitors can also explore and participate
- · Inherently close connection between wine, food and people:
- Who we are is closely connected to what we eat and drink













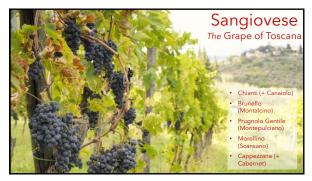


















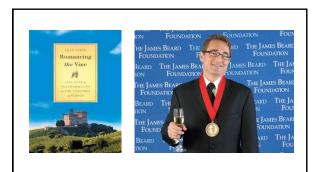


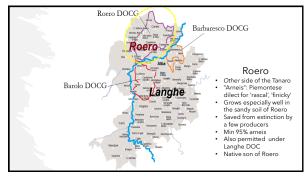
















### **NEBBIOLO**

- From Piemontese Nebbieu ("fog")
  100% nebbiolo for Barolo & Barbaresco
  Other names: Spanna (Alto Piemonte),
  Picotener (Canavese), Picotendro (Valle
  d'Aosta), Chiavennasca (Valtellina)
  One of the Trio of 'Noble' Italian grapes
  Site-sensitive; tannic; age-worthy
  Most prestigious grape of Langhe/Roero,
  Piemonte
  Typically given as gifts to important
  people & saved for important occasions











































#### In conclusion...

"The smell and taste of things bear unfaltering, in the tiny and almost impalpable drop of their essence, the vast structure of recollection."



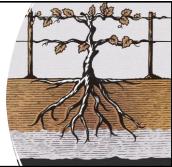
#### Food

- · What foods resonate for you?
- These types of food experiences (smell, taste, texture) are repetitive: they don't change. Predictable = comfort
- Personal & individual: they help define who we are
- Imagine expanding these experiences to an entire community in a particular place
- Creates a bond, a collective identity, an often repeated 'ritual' that designates who/where they are
- Can be shared with others from 'outside'

#### Wine

- Grapevine has been around almost as long as human beings and mirrors our development
  Civilization, culture, mythology, spirituality, community
  Mutates and develops according to particular environment and handling:

- Soil, air, climate, meteorological events of each annual growing cycle
   These factors are encapsulated in the grapes and translated into the wine





### Wine + Food

- Inherently different but mutually complementary
- Both are tended to and prepared by human beings
- Both reflect the specific place they come from Both provide pleasure and sustinance while reflecting and reinforcing the identity of the people that produce and consume them
- When the match is a good one, the combination is much more than the sum of its individual parts, while each part retains its own character & integrity

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