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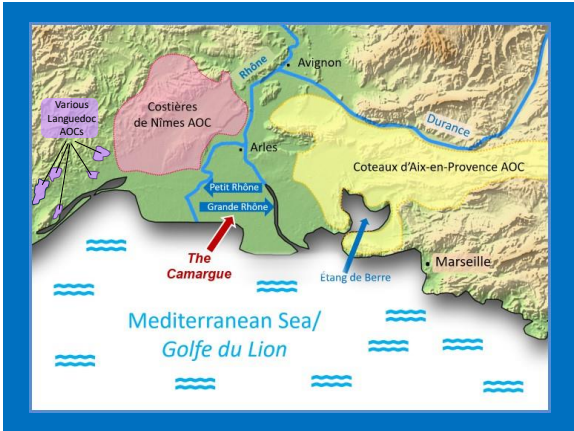
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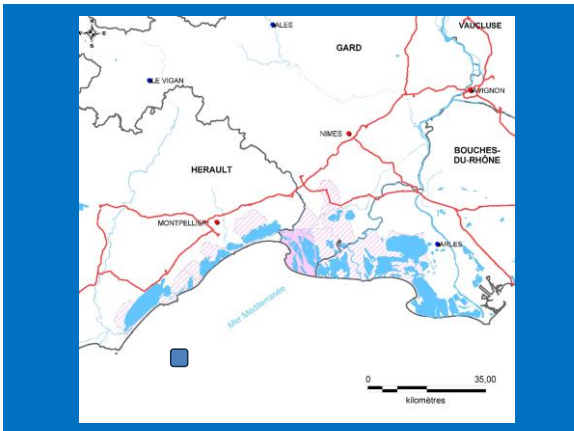
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## Sable de Camargue AOC:

A new AOC established in October 2023

Promoted from its previous IGP status

Hugs the Mediterranean Coastline from the Rhône Delta and west

Rosé exclusive!

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Vineyards—tucked around lagoons and salt marshes—are planted on sand dunes right next to the sea or just slightly inland



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## Sable de Camargue AOC

wines and vines

Rosé only (termed *Vin Gris* and *Gris de Gris*)

Principal Varieties (red):  
Cabernet Franc, Cabernet Sauvignon, Carignan,  
Cinsaut, Grenache Noir, Merlot, Marselan, Syrah

Principal Varieties (white/gris):  
Grenache Gris, Grenache Blanc, Muscat d’Alexandrie,  
Ugni Blanc, Rolle (Vermentino)

For rosé (vin gris): min. 70% principal varieties (min. 2 varieties)

Gris de Gris: 100% Grenache Gris

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# Entre-deux-Mers: Red Wines!



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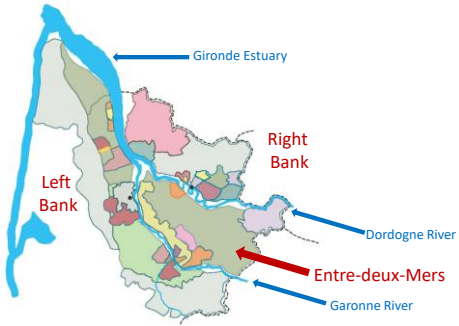
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First established in 1937, Bordeaux's Entre-deux-Mers AOC is tucked between the Garonne and Dordogne Rivers.



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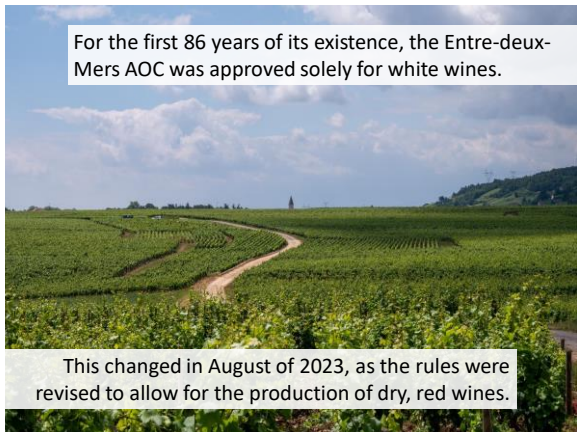
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For the first 86 years of its existence, the Entre-deux-Mers AOC was approved solely for white wines.



This changed in August of 2023, as the rules were revised to allow for the production of dry, red wines.

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The red wines of the Entre-deux-Mers AOC are made according to the following rules:

May contain any amount of Cabernet Sauvignon, Merlot, Malbec, Cabernet Franc, and/or Petite Verdot

May contain a max 30% Carmenère

Must contain at least 2 varieties

Min. 12% abv

Must undergo MLF

Must be vinified dry



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# Winters Highlands AVA



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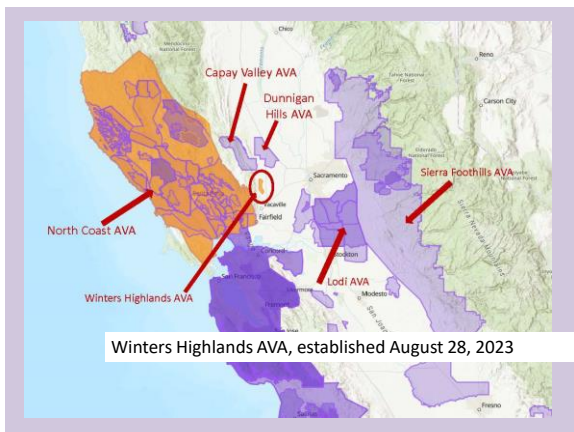
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Winters Highlands AVA, established August 28, 2023

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## Winters Highlands AVA

**Topography:** Gentle to steep slopes; includes the northeastern-most foothills of the CA Coast Range

**Elevation:** 100 feet/30 m to 400 feet/120 m asl

**Soil:** Moderately well-drained gravelly loam (derived from sedimentary soils) over clay

**Climate:** Warm days/cool nights

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Coble Ranch Vineyard at Berryessa Gap; photo via [www.berryessagap.com/Visit](http://www.berryessagap.com/Visit)

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## Winters Highlands AVA

wines and vines

**Of 7,296 total acres, approx.  
134 are planted to commercial vineyards**

**Leading red varieties:  
Petite Sirah, Tempranillo, Zinfandel, Malbec**

**Leading white varieties:  
Chardonnay, Albariño, Verdejo, Sauvignon Blanc**

**Just a few wineries, including Berryessa Gap  
Vineyards and Turkovich Family Wines**

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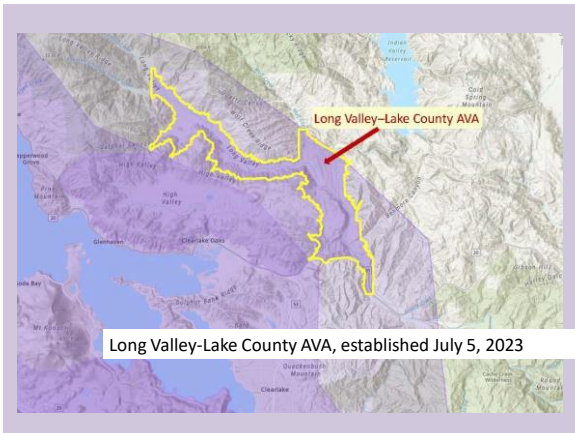
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## Long Valley-Lake County AVA

**Topography:** a long, narrow valley floor—1,322 feet/403 m asl—surrounded by hills

**Long Valley Creek** runs along the valley floor

**Soil:** fossilized deposits (known as the Cache Formation) as well as freshwater lake deposits, volcanic rock, tuff, limestone, sand, & gravel

**Climate:** Winkler Scale Region III

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# Long Valley-Lake County AVA

wines and vines

Of 7,605 total acres, approx.  
149 are planted to commercial vineyards

Leading varieties:  
Cabernet Sauvignon, Cabernet Franc,  
Petite Sirah, Syrah

Currently contains 3 wineries, including  
Noggle Vineyards and Winery, Cache Creek  
Vineyards and Winery, & Stonehouse Cellars

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Thermenregion: classified as a DAC as of May 2023

Map of Austria highlighting the Thermenregion ©AWMB (Austrian Wine Marketing Board)

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## Thermenregion

Overview map



Map of the Thermenregion ©AWMB (Austrian Wine Marketing Board)

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## Thermenregion DAC

Warmer than the surrounding areas: sheltered from Alpine cold by the Wienerwald hills to the west; receives warm breezes from the Pannonian plains (from the east)

Soil: range from sandy loam to pebbles and stones; able to retain heat and good drainage

Long hours of sunshine and dry autumns

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## Thermenregion DAC

wines and vines

Approved for several different styles of wine & a long list of grape varieties

Specifications vary depending on quality level:

Riedenwein (approved single-vineyard)  
Ortswein (approved single municipality)  
Gebietswein (region-wide)

Riedenwein approved: Pinot Blanc, Chardonnay, Rotgipfler, Zierfandler, St. Laurent, Pinot Noir

Rotgipfler/Zierfandler (white) blend is a local specialty

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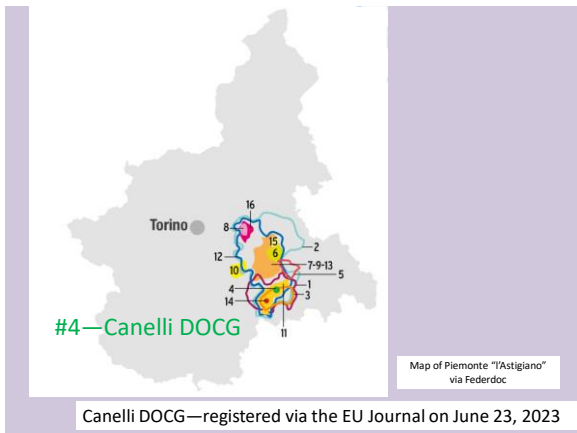
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Canelli DOCG—registered via the EU Journal on June 23, 2023

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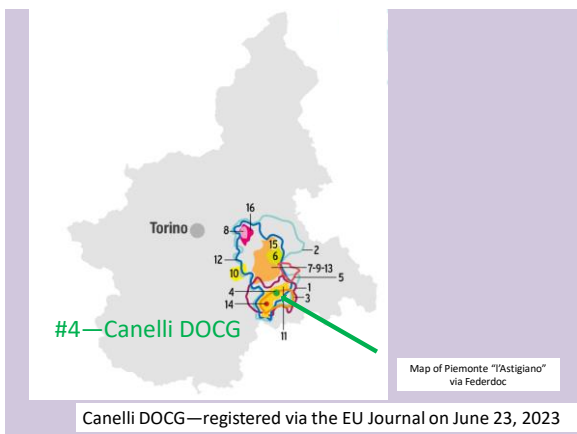
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Canelli DOCG—registered via the EU Journal on June 23, 2023

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## Canelli DOCG

Covers 18 communes within the provinces of Asti and Cuneo

Located along a bend of the Belbo River and upwards into the foothills of the Appennines

Vineyard elevation must be between 165 and 500 meters (540 and 1,635 feet) asl

Sandy, chalky, high-alkaline soils

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## Canelli DOCG

wines and vines

100% Moscato Bianco

Must be hand-harvested

Frizzante (lightly sparkling) with a maximum of 2.5 atmospheres of pressure

“in the style of Moscato d’Asti”

ABV: min. 4.5%—max. 6.5%

RS: typically 8%

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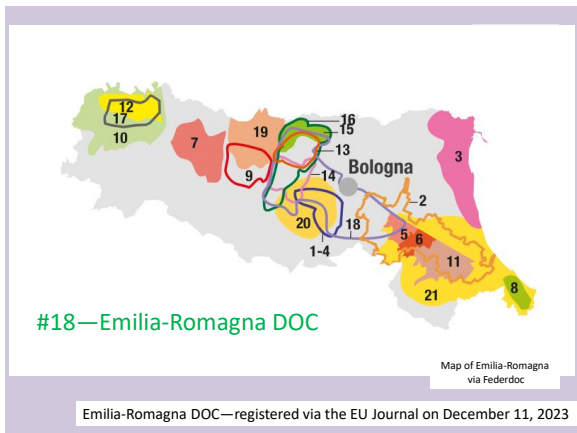
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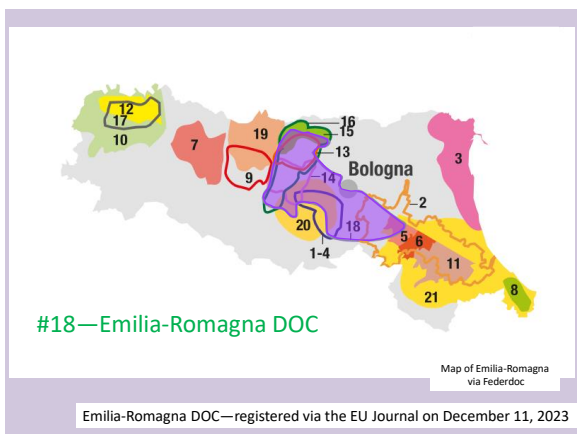
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The Emilia Romagna DOC story...aka the Chronicles of Pignoletto

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**Emilia Romagna DOC**  
wines and vines

White wines based on the Pignoletto variety

Approved styles include:

- White Wine (dry, still)
- Frizzante* (semi-sparkling)
- Spumante* (sparkling, Charmat or MT)
- Passito* (sweet, dried-grape)
- Vendemmia Tardiva* (late harvest)

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**A Bit about Pignoletto**

Aka *Grechetto Gentile* and *Grechetto di Todj*; nearly identical to *Grechetto di Orvieto*

Typical aromas and flavors include citrus, green apple, peach, apricot, and floral (jasmine)

Sparkling Pignoletto has been called *the Prosecco of Emilia-Romagna* (don't shoot the messenger)



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**What new appellation is influenced by the Berryessa Gap?**



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**What new appellation produces *Moscato d'Asti*-style wine?**



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**What new appellation is all about the sandy soils?**



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**What river helps to define the Sable de Camargue AOC?**



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**What white wine-centric appellation has recently been approved for the production of red wines?**



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**What grapes are allowed to be used in the red wines of Entre-deux-Mers?**



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**What type of wine is made from Zierfandler?**



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**In what county is the new Long Valley AVA located?**



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**What style of wine is produced in the Sable de Camargue AOC?**



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**Thank you  
for  
joining us!**



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